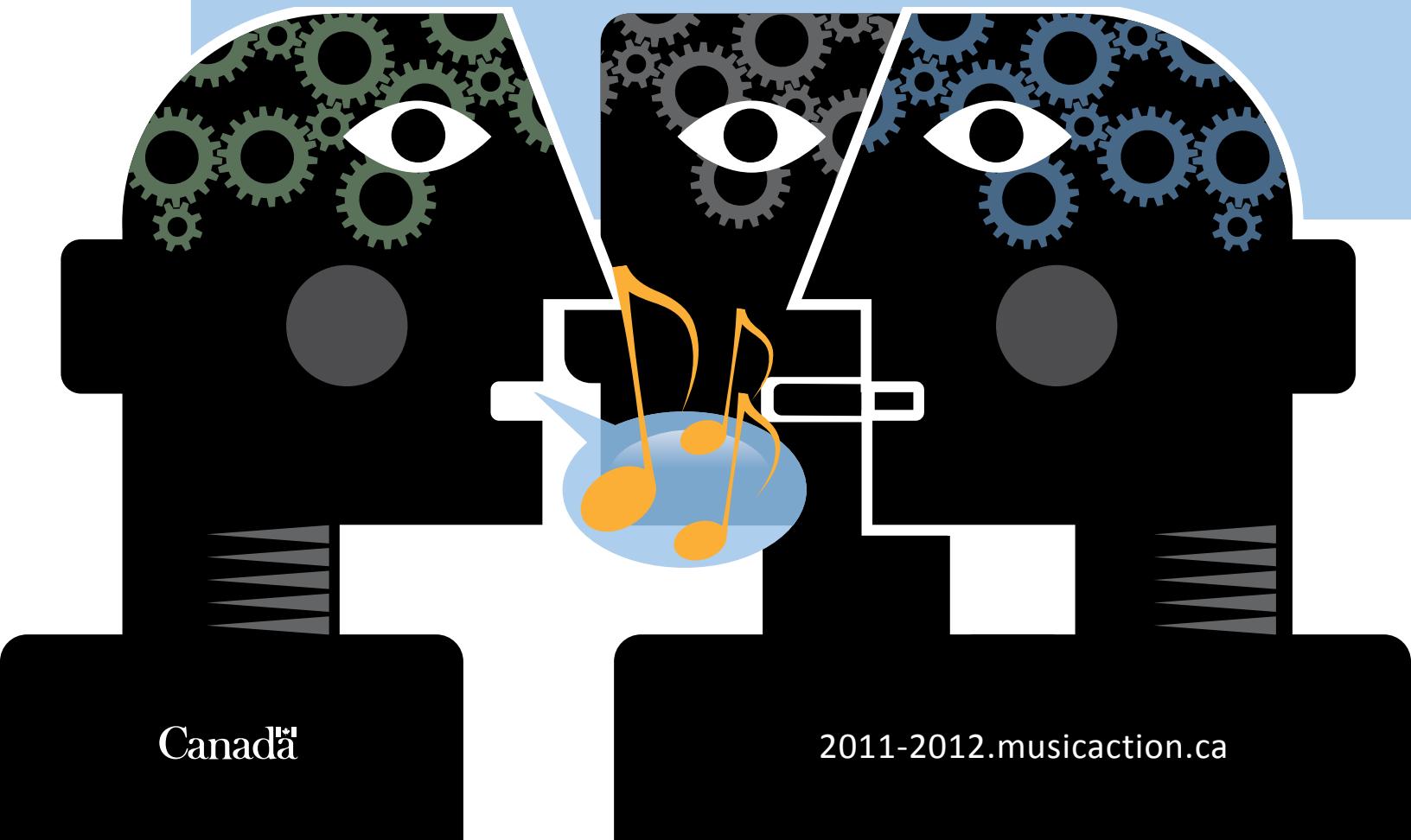




2011-2012 annual report

partners of your projects



Canada

2011-2012.musicaction.ca

CONTENTS

- 3 Musicaction
- 4 President's Message
- 5 Board of Directors and Musicaction Staff
- 6 Financial Partners
- 7 Our primary mandate
- 9 French-language minority communities of Canada
- 12 The new digital platforms
- 13 Our applicants around the world
- 15 Awards
- 17 Certifications
- 18 2011-2012 Financial Results
- 21 Access to Funding
- 35 2011-2012 Approved Projects
- 57 2011-2012 Financial Statements

MUSICACTION

An initiative by private broadcasters and music industry professionals, Fondation Musicaction, a non-profit organization, was created in 1985. Its main objective: contributing to the development of local francophone music by offering financial support to projects by independent record labels and Canadian artists. From production, sound recording and collective initiatives on international markets, to supporting album marketing, live performances and the promotion of artists from minority francophone communities, Musicaction provides the recording industry community with a wide array of tools designed to stimulate the growth and exposure of original French Canadian music.

To this end, Musicaction, through contribution agreements with Canadian Heritage, manages the francophone portion of two Canada Music Fund programs, *New Musical Works* and *Collective Initiatives*. Contributions from private radio broadcasters enable Musicaction to reinforce its involvement within the two programs. Since 2002, the foundation has also been managing Fonds RadioStar, which is aimed at promoting and marketing local francophone music. Fonds RadioStar is 100% funded by private radio broadcasters.

PRESIDENT'S MESSAGE

Resolutely more current and forward-looking, Fondation Musicaction concluded its 27th financial year on March 31, 2012 under the banner of a renewed partnership with its clientele, reaffirming loud and clear its commitment to working in cooperation and open-mindedly with independent label stakeholders. Thus, in 2011-2012, the changes brought to the Foundation's organizational structure as well as the programs themselves subscribed to this willingness to better serve applicants and to provide them with tools that further cater to their constantly evolving needs.

Mindful to offer better support to its clientele, sometimes new, sometimes weakened by market changes, Musicaction completely revisited its organizational chart, favouring a more personalized approach by creating, among other things, teams handling specific programs from application to completion of projects, a program manager position to specifically handle artists from French Canadian minority communities, and finally a communications officer. Under the theme "Partners in your projects," the announcement of this new organizational structure was an opportunity to have many applicants visit the revamped offices during an open-house event – a first – and therefore underscore and apply the values of accessibility and involvement that have guided this reorganization, and also introduce the new communication tools.

Propelled by the rhythm of the great changes that characterize today's music market, the needs of the industry are evolving more and more rapidly, requiring further acuteness from Musicaction as well as flexibility in its interventions. The new organizational chart of the Foundation allows it to face these new imperatives by facilitating a continuous evaluation of the programs and their results on a yearly basis. Thus, in 2011-2012, adjustments to programs have been promptly made and others have been mapped out in anticipation of the year 2012-2013, namely modifications to the *Active Enterprises* status to welcome emerging labels operating in specialized music genres or the reshaping in two parts of the *International Marketing* program in order to take into account and better monitor the continuous growth in international activities driven namely by the *International Market Development* program.

Subsequently, inasmuch as we must continue to recognize the importance of the Foundation within the framework of its so-called regular programs – 113 album projects received production funding and 253 received marketing funding in 2011-2012 – we can only emphasize the favourable results stemming from two new *Collective Initiative* programs, i.e. *International Market Development* and *Digital Market Development*, which were both in their second year of existence. Documented in this annual report, the convincing results, for producers and artist alike, that have ensued from these initiatives unmistakably confirm the collective strength that characterizes our unique business model.

Finally, the second stage of this "quiet revolution" will take place in 2012-2013. In the works: an in-depth review of the funding structure under the *New Musical Works* program. In keeping with the goal of providing artists with the most favourable conditions leading to their development nationally and internationally, we will re-evaluate our interventions in continuous collaboration with the industry.

With my third year as Foundation president having ended, I would like to thank the board directors who voluntarily and actively involve themselves and allow the organization to benefit from their second-to-none expertise, the general manager for her exceptional leadership, and the employees for their openness and their commitment to advancing original francophone music.



Pierre Rodrigue

President

BOARD OF DIRECTORS AND MUSICACTION STAFF

The Board of Directors is made up of 14 voting members. They consist of five broadcaster representatives appointed by CAB, four industry representatives appointed by ADISQ, two songwriter representatives appointed by SPACQ and three individuals with knowledge of the Canadian music industry. The Federal Department of Canadian Heritage holds an observer seat.

BOARD OF DIRECTORS

| | | |
|-------------------------|-----------------------|---|
| President | Pierre Rodrigue | Vice-President Government Affairs and Industry Relations Astral Media |
| Vice-President Radio | Caroline Dignard | Director Legal Affairs Cogeco Diffusion |
| Vice-President Industry | Georges Tremblay | Executive Vice-President DEP Distribution |
| Treasurer | Solange Drouin | Vice-President of Public Affairs and General Manager ADISQ |
| Secretary | Jean-Robert Bisaillon | Director SPACQ |
| Director | Guy Banville | Consultant Programming & New Media |
| Director | Natalie Bernardin | General Manager APCM |
| Director | Eli Bissonnette | President Disques Dare to Care |
| Director | Edgar Bori | Director SPACQ |
| Director | Sandy Boutin | President Simone Records |
| Director | Richard Lachance | Senior Vice-President Radio Cogeco Diffusion |
| Director | Marc Ménard | Professor École des médias UQAM |
| Director | Serge Sasseville | Senior Vice-President Corporate and Institutional Affairs Quebecor Media |
| Director | Pierre-Louis Smith | Consultant Media Regulations |
| Observer | Pierre E. Lalonde | Director Music Policy and Programs Cultural Industries Department of Canadian Heritage |

MUSICACTION STAFF

| | |
|---|---------------------------|
| Management | Louise Chenail |
| Controller | Nicole Rouabah |
| Programs Director and Regulation | Thomas Jolicoeur |
| Corporate and Legal Affairs Collective Initiatives | Anne-Karine Tremblay |
| Operations Coordinator | Jacinthe Roy |
| Project Managers | Philippe Berthiaume |
| | Nathalie Parent |
| | Gwenaelle Sartre |
| | Claude von Deschwanden |
| Analysts | Martine Bourassa |
| | Jérôme Tremblay |
| Completion | Doris Aguilar |
| | Mylène Carassic |
| Independant Auditor | Monique Beaulieu CPA, CGA |

FINANCIAL PARTNERS

Our partners are essential and we thank them for their contribution to our musical industry's effervescence.



| RADIO 11-12 | Hyperlinks |
|-----------------------------------|--|
| Astral Media Radio | www.astral.com |
| Bell | www.bellmedia.ca |
| Canadian Satellite Radio (XM) | www.siriusxm.ca |
| CHEQ-FM | www.cheqfm.info |
| CHOY NB | www.radiomoncton.com |
| CHRC-AM | www.quebec800.com |
| CJMS - St-Constant | www.cjms1040.com |
| CJVD 100,1 FM | http://cjvd.ca |
| CKDG FM 105,1 | http://mikefm.ca |
| CKGS-FM | http://ckgsfm.com |
| Cogeco Diffusion | www.cogecodiffusion.com |
| Communications CHIC | www.chicfm.org |
| Communications Matane | www.choefm.com |
| Coopérative des travailleurs CHNC | www.radiochnc.com |
| Groupe Radio Simard | www.mix997.com |
| Groupe Stingray Digital | www.stingraydigital.com |
| Ottawa Media | www.jewelradio.com |
| Radio CHLC 97,1 FM | www.chlc.com |
| Radio CIPC 99,1 FM | www.laradioactive.com |
| Radio Classique Montréal | www.cjpx.ca |
| Radio de Lanaudière M 103,5 | www.m1035fm.com |
| Radio Dégelis | www.fm95.ca |
| Radio Diffusion Sorel-Tracy | www.fm1017.ca |
| Radio du Golfe | www.fm96-3.com |
| Radio Edmunston | http://cjemfm.com |
| Radio Express | www.ckod.qc.ca |
| Radio Humsafar | www.radiohumsafar.com |
| Radio MF-105 Granby | www.m105.ca |
| Radio Mont-Laurier | www.cflo.ca |
| Radio Moyen-Orient | www.1450am.ca |
| Radio Saguenay | www.lefm98.com |
| Radio Sept-Îles | www.le941.com |
| Réseau des Appalaches | www.passionrock.com |
| RNC Media | www.mcmmedia.ca |
| Sirius | www.siriusxm.ca |
| Société Radio Media CKYQ-FM | www.kyqfm.com |
| South Asian Broadcasting | www.redfm.ca |

OUR PRIMARY MANDATE

SUPPORTING NEW ORIGINAL MUSIC

Musicaction has a fundamental *raison d'être*: supporting the production and marketing of **francophone vocal music** across the country. That is why some 80% of financial resources are dedicated to this via the various components of the *New Musical Works* program.

The creation of new works is initially either supported through album production or, as in the last few years, digital title production, with both program components ensuring diversified Canadian francophone content. Subsequently, the Foundation's interventions span a variety of other program components aimed at making these new works accessible to the public, and supporting the producers and other individuals who guide these projects and their artists: *Marketing*, *Stage Activities*, *Artist Management* and *Marketing for Business Development*.

In 2011-2012, **113 album projects** received production funding, of which **90 were for francophone vocal music** and 23 for other genres, for a total amount of **\$2,209,602**. Except for albums marketed by companies who benefited from the Music Entrepreneur Component (MEC) directly managed by the Department of Canadian Heritage, all of these recordings benefited or will benefit from marketing funding.

In 2011-2012, Musicaction also supported **25 additional album projects** by way of its *Marketing Program* (evaluation grid and recognized producers), of which **22 were for francophone vocal music**. A total of 138 albums enjoyed Musicaction funding, whether for production or marketing applications, or both.

Finally, the Foundation funded **31 digital title projects**, i.e. 14 under Part 1 (artists associated with a record label) and 17 under Part 2 (emerging artists), of which 4 projects were for non-vocal music.

Thus, in total, **169 different sound recording projects** received Musicaction funding.

MUSICAL DIVERSITY

Musical diversity remains an important goal for the Foundation. The range of approved applications submitted by recognized producers, emerging producers and self-produced artists speaks to the diversity of projects that were funded this year.

Musical Categories

| | 2011-2012 | | | | | | 2010-2011 | 2009-2010 |
|-------------------|------------------------|---------------------|-----------------------|------------|-------------------|------------|------------|------------|
| | Applications Submitted | Amount Requested \$ | Applications Approved | Albums * | Amount Offered \$ | % | | |
| Alternative | 63 | 1,064,406 | 50 | 14 | 759,898 | 12.5 | 5.6 | 2.5 |
| Classical | 16 | 283,471 | 13 | 6 | 173,811 | 2.9 | 1.0 | 4.0 |
| Country | 8 | 173,658 | 7 | 1 | 129,060 | 2.1 | 1.2 | 1.2 |
| Contemporary Folk | 69 | 1,109,212 | 56 | 14 | 776,617 | 12.8 | 12.0 | 13.3 |
| Hip hop | 50 | 902,280 | 31 | 9 | 485,434 | 8.0 | 9.1 | 7.9 |
| Instrumental | 12 | 131,208 | 8 | 5 | 67,703 | 1.1 | 1.6 | 3.1 |
| Jazz | 28 | 316,812 | 25 | 5 | 226,558 | 3.7 | 7.2 | 7.7 |
| Children's | 10 | 236,454 | 7 | 2 | 121,720 | 2.0 | 5.2 | 5.7 |
| Urban | 11 | 207,879 | 6 | 3 | 95,591 | 1.6 | 2.9 | 2.5 |
| Worldbeat | 32 | 542,231 | 24 | 7 | 296,395 | 4.9 | 5.7 | 2.1 |
| Pop rock | 45 | 890,928 | 27 | 9 | 482,991 | 7.9 | 9.9 | 7.2 |
| Populaire | 137 | 3,049,533 | 98 | 33 | 1,907,198 | 31.4 | 27.8 | 29.4 |
| Rock | 19 | 405,427 | 12 | 2 | 238,951 | 3.9 | 4.8 | 7.7 |
| Traditional | 32 | 464,247 | 28 | 3 | 315,049 | 5.2 | 6.0 | 5.7 |
| Total | 532 | 9,777,745 | 392 | 113 | 6,076,976 | 100 | 100 | 100 |

Results stemming from the review of applications for *Album Production, Song Production & Promotion and Marketing funding*, excluding 5 applications with various artists

* Albums projects approved through the *Album Production Program*

FRENCH-LANGUAGE MINORITY COMMUNITIES OF CANADA

Although Québec accounts for the majority of the country's francophone entrepreneurs and artists, the francophone communities in the rest of Canada are also home to a sizeable amount of organizations, tradespeople and artists with exceptional drive and dedication. Thanks to these, francophone music lives all over Canada and Musicaction is proud to be associated with these pillars of francophone Canadian musical diversity.

This year, **234** projects related to these communities were approved, for total funding of **\$1,592,589**, compared to \$1,337,664 in 2010-2011, allocated to over 159 projects, representing a **rise of 19%**. The creative effervescence is being felt: 12 album projects were approved in 2011-2012, compared to 10 last year, and 8 in 2009-2010. We cannot leave out **Lisa LeBlanc**, the colourful Acadian who showed just how much she could accomplish with her first album!

ARTISTS

Artists who received funding in 2011-2012 were numerous, and we must underscore their contribution to the francophone music business community:

British Columbia

Di Van, the Vancouver Symphonic Orchestra and singer-songwriters Josée Allard, Philippe Kennedy and John Webster

Alberta

Raphaël Freynet, Ariane Mahryke Lemire, Mireille Moquin, Sylvain Henri-Simard and singer-songwriters Dominic Faucher and Thierry Faucher

Saskatchewan

Annette Campagne, Anique Granger, Shawn Jobin, Michel Lalonde and singer-songwriter Michel Marchildon

Manitoba

Various artists (collective project Merci-Thank you), Marijosée, KIN, Daniel ROA, Les Surveillantes, Geneviève Toupin and singer-songwriters Gilles Fournier, Murry Pulver, Barthélémy Bolivar, Carlin Hiebert and Norman Dugas

Ontario

Cindy Doire, Cécile Doo-Kingué, Tricia Foster, Gabrielle Goulet, MAO, Patchostars, Damien Robitaille, Vivo, ZPN and the following singer-songwriters: Michel Bénac, Valérie Boivin, Stéphane Guertin, Olympe Fie, Yaovi Hoyi, Karmel Pouponneau and Olga Vallejos

Prince Edward Island

Vishtèn

New Brunswick

George Belliveau, Marie-Philippe Bergeron, Lina Boudreau, Joseph Edgar, Hôtesses d'Hilaire, Monique Jean, Lisa LeBlanc, Sandra Le Couteur, Daniel Léger, Pascal Lejeune, Matt Mallet, Maxime McGraw, Kevin McIntyre, Nathalie Renault and Cédric Vieno, and let's not forget singer-songwriters Danny Boudreau, Samuel Chiasson, Gino Cormier, Christian Goguen, Mireille Haché, Monique Poirier and Mario Robichaud

Nova Scotia

Bette & Wallet, Lennie Gallant, Radio Radio

Newfoundland and Labrador

Mary Barry

ORGANIZATIONS

The foundation's mandate is also intended to develop francophone musical culture within communities living in a minority situation in Canada. In this respect, the *Professional Services and Collective Marketing* program is entirely dedicated to local organizations that coordinate diverse initiatives aimed at developing and promoting their artists. Moreover, the *Music Showcase* program supports events in three major areas of Canadian French-language music. These events allow francophone artists to perform a short set in front of industry professionals. Here is the list of organizations and events that received funding in 2011-2012:

Western Canada: Conseil culturel et artistique francophone de la Colombie-Britannique (CCAFCB), 100 Nons, Conseil culturel fransaskois, Gala interprovincial Chant'Ouest, Regroupement artistique francophone de l'Alberta (RAFA), Gala albertain de la chanson, Réseau des grands espaces (Contact Ouest) and WCMA

Ontario: APCM and Réseau Ontario (Contact ontariois)

Atlantic Canada: Fédération culturelle de l'Île-du-Prince-Édouard, Fédération des francophones de Terre-Neuve et du Labrador, Festival acadien de Caraquet, Gala de la chanson de Caraquet, Musique NB, ECMA et RADARTS (Francofête en Acadie)

Québec: Coup de cœur francophone, Festival en chanson de Petite-Vallée, Festival de la chanson de Tadoussac, Festival de musique émergente en Abitibi-Témiscamingue, Festival international de la chanson de Granby, FrancoFolies de Montréal, RIDEAU

ARTISTS ON STAGE, HERE AND ABROAD...

After four years of existence, the success of the **Music Showcase** program is still going strong. This year alone, it generated 12 tours for Canadian francophone emerging artists, totalling **107 dates** across the country. Things went great on the **international scene** as well: 11 tours and 5 showcases took place for a total of **81 performances** in Belgium, France, Switzerland and the USA! **Radio Radio** made a name for themselves at the renowned **Francofolies de Spa**, the **Festival Le Chaînon Manquant** invited **Les Surveillantes** to showcase their band, while **Geneviève Toupin** really shined at the **Estival de Saint-Germain-en-Laye** and the **Alors... chante !** in Montauban. As for **Daniel Roa**, he got noticed at a showcase at **MIDEM** (Cannes).

The year 2011-2012 in numbers:

FRENCH-LANGUAGE MINORITY COMMUNITIES – APPLICATIONS AND COMMITMENTS BY PROVINCE AND TERRITORY

| PROVINCES | 2011-2012 | | | | | 2010-2011 | | | | | 2009-2010 | | | | |
|---------------------------|------------------------|---------------------|-----------------------|-------------------|------------|------------------------|---------------------|-----------------------|-------------------|------------|------------------------|---------------------|-----------------------|-------------------|------------|
| | Applications Submitted | Amount Requested \$ | Applications Approved | Amount Offered \$ | % | Applications Submitted | Amount Requested \$ | Applications Approved | Amount Offered \$ | % | Applications Submitted | Amount Requested \$ | Applications Approved | Amount Offered \$ | % |
| Alberta | 19 | 175,038 | 18 | 112,873 | 7.1 | 12 | 96,287 | 12 | 71,206 | 5.3 | 16 | 168,846 | 14 | 109,800 | 7.5 |
| British Columbia | 9 | 144,081 | 6 | 47,505 | 3.0 | 3 | 57,720 | 2 | 17,547 | 1.3 | 4 | 25,715 | 4 | 17,995 | 1.2 |
| Manitoba | 53 | 373,828 | 51 | 290,928 | 18.3 | 32 | 298,700 | 32 | 247,597 | 18.5 | 22 | 161,027 | 21 | 127,811 | 8.7 |
| Saskatchewan | 19 | 92,271 | 18 | 87,305 | 5.5 | 13 | 140,414 | 10 | 75,288 | 5.6 | 7 | 92,187 | 6 | 43,591 | 3.0 |
| Ontario | 46 | 461,490 | 39 | 283,612 | 17.8 | 32 | 569,897 | 22 | 295,329 | 22.1 | 41 | 474,834 | 36 | 285,342 | 19.4 |
| Prince Edward Island | 4 | 66,071 | 4 | 46,846 | 2.9 | 2 | 45,621 | 1 | 10,000 | 0.7 | 1 | 10,000 | 0 | 0 | 0.0 |
| New Brunswick | 82 | 691,550 | 77 | 524,293 | 32.9 | 46 | 385,517 | 38 | 233,934 | 17.5 | 51 | 442,124 | 48 | 335,571 | 22.8 |
| Nova Scotia | 13 | 185,766 | 12 | 145,013 | 9.1 | 21 | 182,360 | 20 | 135,166 | 10.1 | 18 | 194,056 | 18 | 157,575 | 10.7 |
| Newfoundland and Labrador | 4 | 43,584 | 3 | 25,739 | 1.6 | 5 | 47,317 | 4 | 24,840 | 1.9 | 2 | 20,094 | 2 | 20,094 | 1.4 |
| Yukon | 1 | 13,843 | 0 | 0 | 0.0 | 1 | 14,870 | 0 | 0 | 0 | 4 | 28,575 | 4 | 28,575 | 1.9 |
| National Projects | 6 | 39,475 | 6 | 28,475 | 1.8 | 18 | 283,811 | 18 | 226,757 | 17.0 | 13 | 358,926 | 13 | 344,216 | 23.4 |
| Total | 256 | 2,286,997 | 234 | 1,592,589 | 100 | 185 | 2,122,514 | 159 | 1,337,664 | 100 | 179 | 1,976,384 | 166 | 1,470,570 | 100 |

FRENCH-LANGUAGE MINORITY COMMUNITIES – APPLICATIONS AND COMMITMENTS BY PROGRAM

| PROGRAMS | 2011-2012 | | | | | 2010-2011 | | | | | 2009-2010 | | | | |
|------------------------------------|------------------------|---------------------|-----------------------|-------------------|------------|------------------------|---------------------|-----------------------|-------------------|------------|------------------------|---------------------|-----------------------|-------------------|------------|
| | Applications Submitted | Amount Requested \$ | Applications Approved | Amount Offered \$ | % | Applications Submitted | Amount Requested \$ | Applications Approved | Amount Offered \$ | % | Applications Submitted | Amount Requested \$ | Applications Approved | Amount Offered \$ | % |
| Album Production | 30 | 496,679 | 12 | 158,500 | 10.0 | 30 | 564,831 | 10 | 164,000 | 12.3 | 16 | 345,203 | 8 | 124,919 | 8.5 |
| Song Production and Promotion | 8 | 90,497 | 6 | 50,477 | 3.2 | 14 | 175,247 | 9 | 85,459 | 6.4 | 14 | 142,063 | 9 | 82,803 | 5.6 |
| Songwriting and Composition Grants | 39 | 43,744 | 39 | 43,744 | 2.7 | 23 | 22,039 | 23 | 22,039 | 1.6 | 21 | 27,680 | 21 | 27,680 | 1.9 |
| National Marketing | 20 | 358,412 | 20 | 312,798 | 19.6 | 12 | 228,677 | 12 | 176,552 | 13.2 | 25 | 382,217 | 25 | 287,547 | 19.6 |
| International Marketing | 2 | 64,950 | 1 | 14,950 | 0.9 | 0 | 0 | 0 | 0 | 0 | 3 | 30,971 | 3 | 19,078 | 1.3 |
| Marketing Support for Business | 33 | 56,106 | 33 | 53,626 | 3.4 | 10 | 15,992 | 10 | 13,035 | 1.0 | 6 | 10,874 | 6 | 10,702 | 0.7 |
| Artist Management | 4 | 50,000 | 3 | 33,615 | 2.1 | 2 | 25,000 | 2 | 25,000 | 1.9 | 2 | 20,000 | 2 | 20,000 | 1.4 |
| Collective Initiatives | 13 | 296,975 | 13 | 200,000 | 12.6 | 11 | 266,000 | 11 | 175,000 | 13.1 | 13 | 295,000 | 13 | 230,000 | 15.6 |
| Music Showcase | 104 | 760,223 | 104 | 665,468 | 41.8 | 81 | 804,088 | 81 | 661,579 | 49.4 | 79 | 722,376 | 79 | 667,841 | 45.4 |
| International Market Development | 2 | 40,000 | 2 | 30,000 | 1.9 | | | | | | | | | | |
| Digital Market Development | 1 | 29,411 | 1 | 29,411 | 1.8 | 2 | 20,640 | 1 | 15,000 | 1.1 | | | | | |
| Total | 256 | 2,286,997 | 234 | 1,592,589 | 100 | 185 | 2,122,514 | 159 | 1,337,664 | 100 | 179 | 1,976,384 | 166 | 1,470,570 | 100 |

THE NEW DIGITAL PLATFORMS

Launched in 2010-2011 the *Digital Market Development* program was born out of the need to **develop a legal and wider pool of Canadian francophone musical content being offered online.**

In terms of figures, the program has thus far accounted for **18 projects** funded by Musicaction, i.e. **13 websites** and **5 smartphone apps**. Of these 13 websites, **six are interactive**. The total amount invested by Musicaction in these projects has been **\$752,911**, or \$348,500 in 2010-2011 and \$404,411 in 2011-2012.

A quick glance at the projects indicates that the majority of francophone Canadian artists will benefit from the program in the short and long term. Streaming projects, high fidelity downloads, website creation tools, promotion tools and webcasting platforms are now being proposed or will be soon. In short, the overall development objectives have been largely met by the projects submitted and funded so far.

The ultimate challenge for the program will be to have the applicants submit projects that are in tune with the digital market's evolution. It is vital that the recording industry keep pace with consumer trends.

This new program has been added to our other interventions on the web thanks to the *Song Production and Promotion* and *Marketing* programs. Indeed, for a number of years, Musicaction has funded the production and the promotion of digital tracks as well as the digital promotion of albums, including the creation of artists' websites.

OUR APPLICANTS AROUND THE WORLD

THE TIMES THEY ARE A CHANGING...

Although the main mission of the Foundation is supporting the production and the marketing of francophone albums on the national market, we have been funding initiatives aimed at exporting local talent abroad since 1986. Now, in keeping with the times and the growing globalization trend, producers are more than ever planning their marketing strategies with a specific goal: to reach the world. Facing this new reality, Musicaction has **four essential tools**: the *International Marketing* program, the *Music Showcase* program for French-language minority communities along with its international component, *Marketing Support for Business*, and one program created in 2010-2011, *International Market Developement*.

The *International Marketing* program has experienced a major growth in popularity in the last few years. In 2007-2008, funding totalled \$449,845 for 25 projects. In 2011-2012, the amount nearly doubled to reach **\$808,219** spread over **79 projects**. Furthermore, the introduction of the *Music Showcase* program has allowed Musicaction to take charge of applications from artists from Canadian francophone communities looking to expand their activities internationally. By combining these two programs, the rise in international activities is even more significant, with a total amount of **\$998,483** having been committed to promoting and allowing the presentation of shows or showcases abroad. It is a record!

Arriving on the scene at the right time two years ago, the *International Market Development* program supports these new strategies by funding collective showcasing activities, networking and promotions related to events of a certain magnitude. In the last year, **\$109,677** have been committed to the Marketing Support for Business program for trips made within the context of these partnering events.

A FEW NUMBERS

Since the creation of the *International Market Development* program, 26 projects have been funded for an amount of \$496,500. Thus, in two years, **18 different events** have seen Canadian francophone artists shine in **71 shows** presented in front of foreign music industry professionals. Musicaction has also contributed to **three group kiosks** and funded a promotional project for Canadian artists on European soil.

These artist's representatives were also numerous to travel to the **21 networking activities** that took place in years 2010-2011 and 2011-2012 with the goal of developing strategic alliances.

Déferlantes francophones (Portes-Lès-Valences, France) – March 11

Bette & Wallet, Danny Boudreau, Stéphane Côté, Luc de Larochellière, Richard Desjardins, Gaële, Catherine Major, Damien Robitaille, Suroît, Les Surveillantes, Geneviève Toupin, Louise Vautour, Le Vent du Nord

South by Southwest (Austin, USA) – March 11

Boogat, CEA, Karkwa, Malajube, Métagruau

Canadian Music Week (Toronto, Canada) – March 11

Handclaps, Misteur Valaire, Monogrenade

Printemps de Bourges (Bourges, France) – April 11

Misteur Valaire, Radio Radio

Jazzahed (Brehem, Germany) – April 11

Rafaël Zaldivar

Alors... Chante ! de Montauban (Montauban, France) – May 11

Stéphane Côté, Pierre Lapointe

Rendez-vous Pros des Francos (Montreal, Canada) – June 11

Alecka, Ariel, Annie Blanchard, Bodh'aktan, Chinatown, Catherine Major, Peter Peter, Philémon Chante

Francofolies de Spa (Spa, Belgium) – July 11

Marie-Pierre Arthur, Les Cowboys Fringants, François Guy, Jérôme Minière, Alex Nevsky, Francis d'Octobre, Radio Radio

L'Estival (Saint-Germain-en-Laye, France) – September 11

Ariane Brunet, JeanPhilip, Yann Perreau, Alexandre Poulin, Geneviève Toupin

Womex (Copenhague, Denmark) – October 11

Les Charbonniers de l'enfer, Élage Diouf

Iceland Airwaves (Reykjavik, Iceland) – October 11

Karkwa

CMJ Music Marathon (New York, USA) – October 11

Peter Peter, Philémon Chante

Festival Les Inrockuptibles (Paris, France) – November 11

Jimmy Hunt, Karkwa

Festival Bars en Trans (Rennes, France) – December 12

Les Breastfeeders, Galaxie, Monogrenade

Festival TGV Generiq (Eastern France) – December 12

Les Breastfeeders, Galaxie, Monogrenade

BIS de Nantes (Nantes, France) – January 12

Thomas Carbou, Ivy, Moran

South by Southwest (Austin, USA) – March 12

Fanny Bloom, Canailles, Karim Ouellet

Canadian Music Week (Toronto, Canada) – March 12

Fanny Bloom, Misteur Valaire

AWARDS

2011-2012: An auspicious year for artists who received MUSICACTION funding.
Congratulations to all artists supported!

| ADISQ | |
|--|---|
| 12 hommes rapaillés vol.2 | Album of the Year – Contemporary Folk |
| Gilles Bélanger and Gaston Miron for 12 hommes rapaillés vol.2 | Songwriter of the Year |
| Alain Caron | Album of the Year – Jazz creation |
| Élage Diouf | Album of the Year – Worldbeat |
| Marc Dupré | Album of the Year – Pop rock |
| Pierre Girard and Olivier Langevin for Galaxie | Sound recording and mixing of the Year |
| | Album Producer of the Year |
| Laurence Hélie | Album of the Year – Country |
| Misteur Valaire | Album of the Year – Electronic |
| Malajube | Album of the Year – Alternative |
| Fred Pellerin | Show of the Year – Performer |
| | Stage Director of the Year |
| | Script-Editor of the Year |
| Rémi Bolduc Jazz Ensemble | Album of the Year – Jazz Interpretation |
| Vincent Vallières | Best Music Video |
| | Pop Song of the Year |

| ECMA AWARDS | |
|--------------------|--------------------------------------|
| George Belliveau | Francophone Album of the Year |
| Blou | Artist of the Year – People's Choice |

| LES ÉLOIZES | |
|-------------------------|-------------------|
| Marie-Philippe Bergeron | Album of the Year |
| Lisa LeBlanc | Best New Artist |

| PRIX FÉLIX-LECLERC | |
|---------------------------|-------------------------|
| Bernard Adamus | Prix Félix-Leclerc 2011 |

| QUEBEC INDIE MUSIC AWARDS (GAMIQ) | |
|--|---------------------------------|
| Les Breastfeeders | Album of the Year – Rock'n'Roll |
| Galaxie | Artist of the Year |
| | Show of the Year |
| | Song of the Year |
| | Album of the Year – Rock |
| Jimmy Hunt | Songwriter of the Year |
| | Best Music Video |
| | Album Song of the Year |
| Karim Ouellet | Album of the Year – Pop |

| THE JUNO AWARDS | |
|------------------------|--------------------------------|
| Sonia Johnson | Album of the Year - Jazz vocal |
| Malajube | Album Francophone of the Year |

| CANADIAN FOLK MUSIC AWARDS | |
|-----------------------------------|---------------------------------|
| Benoit Archambault | Album of the Year – Children's |
| Genticorum | Album of the Year – Traditional |
| | Group of the Year |
| Alexandre Poulin | French Songwriter of the Year |

| NB MUSIC AWARDS | |
|------------------------|---|
| George Belliveau | Francophone Recording of the Year |
| | Francophone Country Recording of the Year |
| | Francophone Male Recording Artist of the Year |
| | Francophone SOCAN songwriter of the Year |
| | Francophone People's Choice of the Year |

| THE OPUS PRIZE AWARDS | |
|---------------------------------|---|
| Samuel Blais | Album of the Year – Jazz |
| SOCAN FOUNDATION AWARDS | |
| François Bourassa | Lauréat catégorie musique jazz – Prix Hagood Hardy |
| Nicola Ciccone | Pop Song of the Year |
| Marc Dupré and Annie Villeneuve | Pop Song of the Year |
| David Jalbert | Pop Song of the Year |
| Les Respectables | Pop Song of the Year |
| Jonathan Painchaud | Pop Song of the Year |
| Vincent Vallières | Pop Song of the Year |
| SPACQ FOUNDATION AWARDS | |
| Fred Fortin | Emerging Songwriter – Prix Gilles Vigneault |
| Anique Granger | Songwriter French-language Community Canada – Prix Édith Butler |
| Lisa LeBlanc | Songwriter French-language Community Canada – Prix Édith Butler |
| Patrice Michaud | Emerging Songwriter – Prix André "Dédé" Fortin |
| Louis-Philippe Robillard | Emerging Songwriter – Prix André "Dédé" Fortin |
| WCMA AWARDS | |
| Raphaël Freynet | Francophone Album of the Year |

CERTIFICATIONS

Congratulations to the MUSICACTION-supported artists who, in the last six years, were certified by the Canadian Recording Industry Association (CRIA) on the basis of number of albums and DVD sold, as shown below:

| ARTISTS | ALBUM | CERTIFICATION |
|----------------------|---|-----------------|
| 2012 | | |
| Various Artists | Star Académie 2012 | Platinum |
| Cœur de pirate | Blonde | Gold |
| 2011 | | |
| Vincent Vallières | Le monde tourne fort | Platinum |
| Nadja | Noël | Gold |
| Maxime Landry | L'avenir est entre nous | Platinum |
| Karkwa | Les chemins de verre | Gold |
| Fred Pellerin | C'est un monde | Gold |
| Various Artists | Mixmania 2 | Gold |
| Various Artists | 12 hommes rapaillés chantent Gaston Miron | Gold |
| Florence K. | Havana Angels | Gold |
| 2010 | | |
| Annie Villeneuve | Noël chez moi | Gold |
| Cœur de pirate | Cœur de pirate | Platinum |
| Maxime Landry | Vox pop | Double Platinum |
| William Deslauriers | Un pied à terre | Gold |
| 2009 | | |
| Annie Villeneuve | Annie Villeneuve | Gold |
| Fred Pellerin | Silence | Platinum |
| Jean Leloup | Mille excuses Milady | Gold |
| Marie-Chantal Toupin | Noël c'est l'amour | Gold |
| 2008 | | |
| Ariane Moffatt | Tous les sens | Gold |
| Dan Bigras | Duos de la tendresse | Gold |
| Kaïn | Les saisons s'tassent | Gold |
| Michaël | Il Tempo | Gold |
| 2007 | | |
| Jean Leclerc | Mexico | Gold |
| Trois Accords | Grand champion international de course | Gold |

| | CD | CD Released after May 1, 2008 | DVD | Song Downloads |
|-----------------|-----------|--|---------|-------------------|
| Gold | 50,000 | 40,000 | 5,000 | 20,000 |
| Platinum | 100,000 | 80,000 | 10,000 | 40,000 |
| Double Platinum | 200,000 | 160,000 | 20,000 | 80,000 |
| Triple Platinum | 300,000 | 240,000 | 30,000 | 120,000 |
| Diamond | 1,000,000 | 800,000 | 100,000 | 400,000 |

| Certification DVD | | |
|---------------------|-----------------------|-----------------|
| 2011 | | |
| Arthur l'Aventurier | L'aventure de Noël | Triple Platinum |
| Arthur l'Aventurier | La course aux trésors | Double Platinum |
| 2007 | | |
| Kaïn | On dormira demain | Gold |

2011-2012 FINANCIAL RESULTS

Origin of revenues

For the year ended March 31, 2012, MUSICACTION recorded revenues of \$8,954,491.

Financial Contributions

MUSICACTION paid out \$7,662,932 in financial aid. These represented initial payments for projects accepted during the current year and final payments for projects accepted previously.

Other Expenditures

For the year ended in March 31, 2012, MUSICACTION's administration costs and amortization of capital and intangible assets amounted to 10.6% of the total revenue, compared to 12.6% in 2010-2011.

FINANCIAL RESULTS

| For the year ended march 31 | 2012 \$ | 2011 \$ |
|---|------------|------------|
| <i>Revenue</i> | | |
| CANADIAN MUSIC FUND contributions | | |
| * New Musical Works | 4,661,040 | 4,765,315 |
| * Collective Initiatives | 393,847 | 500,639 |
| * Collective Initiatives – Music Showcase | 759,309 | 589,869 |
| * Collective Initiatives – International Market Development | 253,396 | 200,000 |
| * Collective Initiatives – Digital Market Development | 362,500 | 309,104 |
| CONTRIBUTIONS FROM COMMERCIAL RADIO BROADCASTERS | | |
| * Licence renewals | 551,582 | 837,200 |
| * First licence terme | 390,062 | 397,987 |
| * Transfer of ownership | 794,507 | 352,348 |
| CONTRIBUTIONS FROM SATELLITE RADIO BROADCASTERS | | |
| * First licence terme | 673,793 | 420,000 |
| Interest | 114,455 | 99,471 |
| | 8,954,491 | 8,471,933 |
| <i>Operating expenses</i> | | |
| Financial contributions | 7,662,932 | 7,491,505 |
| Administrative and financing expenses | 883,222 | 1,005,643 |
| Amortization of capital and intangible assets | 66,426 | 62,468 |
| | 8,612,580 | 8,559,616 |

Commitments as at March 31, 2012

Some segments of funded projects overlap into a separate financial year, which invariably impacts MUSICACTION's management process. As the March 31, 2012, the residual balance of financial commitments stood at \$3,342,038.

COMMITMENTS AS AT MARCH 31, 2012

| | Balance of commitments \$ |
|--|---------------------------------|
| NEW MUSICAL WORKS PROGRAM | |
| Album Production | 1,091,347 |
| Song Production and Promotion | 112,916 |
| Marketing | 1,448,268 |
| Marketing Support for Business | 114,008 |
| Artist Management | 109,307 |
| Sub-total | 2,875,846 |
| COLLECTIVE INITIATIVES PROGRAM | |
| Collective Initiatives | |
| * Access to the Québec Scene | 83,250 |
| * Professional Services & Collective Marketing | 75,000 |
| Music Showcase | 45,939 |
| International Market Development | 91,500 |
| Digital Market Development | 170,503 |
| Sub-total | 466,192 |
| TOTAL | 3,342,038 |

FUNDS EXPENDED

The following funding sources have contributed to paying for the financial support as follows:

| PROGRAMS | CANADA MUSIC FUND \$ | OTHERS \$ | TOTAL \$ |
|---------------------------------------|---------------------------------|----------------------|---------------------|
| NEW MUSICAL WORKS PROGRAM | | | |
| Album Production | 1,388,789 | 754,449 | 2,143,238 |
| Song Production and Promotion | 120,747 | 93,024 | 213,771 |
| Marketing | 2,359,670 | 721,017 | 3,080,687 |
| Marketing Support for Business | 120,229 | 58,720 | 178,949 |
| Artist Management | 42,364 | 134,903 | 177,267 |
| Sub-total | 4,031,799 | 1,762,113 | 5,793,912 |
| COLLECTIVE INITIATIVES PROGRAM | | | |
| Collective Initiatives | 340,678 | 285,572 | 626,250 |
| Music Showcase | 656,803 | 52,967 | 709,770 |
| International Market Development | 219,187 | 183 | 219,370 |
| Digital Market Development | 313,563 | 67 | 313,630 |
| Sub-total | 1,530,231 | 338,789 | 1,869,020 |
| TOTAL | 5,562,030 | 2,100,902 | 7,662,932 |

Requests and Commitments 2011-2012

| ALL COMPONENTS | 2011-2012 | 2010-2011 | 2009-2010 |
|------------------------|------------|------------|------------|
| Applications submitted | 1,241 | 1,169 | 1,047 |
| Amount requested \$ | 14,276,306 | 13,116,053 | 12,303,743 |
| Applications approved | 1,087 | 1,006 | 893 |
| Amount offered \$ | 9,191,199 | 8,322,521 | 8,164,211 |
| Percentage | 64 | 63 | 66 |

NEW MUSICAL WORKS

| | Applications Submitted | Amount Requested \$ | Applications Approved | Amount Offered \$ | % 11-12 | % 10-11 | % 09-10 | % 08-09 |
|---|------------------------|---------------------|-----------------------|-------------------|-------------|-------------|-------------|-------------|
| Album Production | | | | | | | | |
| Direct Board Approval | 40 | 1,192,920 | 40 | 1,139,302 | 12.4 | 9.5 | 10.8 | 8.8 |
| Jury | 164 | 2,931,197 | 73 | 1,070,300 | 11.6 | 12.1 | 10.2 | 12.0 |
| Sub-total | 204 | 4,124,117 | 113 | 2,209,602 | 24.0 | 21.6 | 21.0 | 20.8 |
| Song Production & Promotion | 68 | 677,648 | 31 | 234,311 | 2.6 | 3.0 | 4.4 | 2.5 |
| Songwriting and Composition Grants | 378 | 353,737 | 378 | 353,737 | 3.8 | 4.4 | 3.7 | 3.7 |
| Marketing | | | | | | | | |
| National Promotion | 185 | 4,363,383 | 174 | 3,082,659 | 33.5 | 35.5 | 37.4 | 39.0 |
| International Promotion | 80 | 1,059,831 | 79 | 808,219 | 8.8 | 7.6 | 7.6 | 8.8 |
| Sub-total | 265 | 5,423,214 | 253 | 3,890,878 | 42.3 | 43.1 | 45.0 | 47.8 |
| Marketing Support for Business | 136 | 274,199 | 136 | 262,177 | 2.9 | 1.9 | 2.3 | 2.2 |
| Artist Management | 26 | 294,123 | 19 | 218,615 | 2.4 | 2.4 | 3.0 | 3.3 |
| Total New Musical Works | 1,077 | 11,147,038 | 930 | 7,169,320 | 78.0 | 76.4 | 79.4 | 80.3 |

COLLECTIVE INITIATIVES

| | Applications Submitted | Amount Requested \$ | Applications Approved | Amount Offered \$ | % 11-12 | % 10-11 | % 09-10 | % 08-09 |
|---|------------------------|---------------------|-----------------------|-------------------|-------------|-------------|-------------|-------------|
| Collective Initiatives | | | | | | | | |
| Access to the Québec Scene | 15 | 647,000 | 15 | 485,000 | 5.3 | 5.6 | | |
| Professional Services & Collective Promotions | 13 | 296,975 | 13 | 200,000 | 2.2 | 2.1 | | |
| Sub-total | 28 | 943,975 | 28 | 685,000 | 7.5 | 7.7 | 12.4 | 16.2 |
| Music Showcase | 104 | 760,223 | 104 | 665,468 | 7.2 | 7.9 | 8.2 | 3.5 |
| International Market Development | 15 | 439,482 | 15 | 267,000 | 2.9 | 2.8 | 0 | 0 |
| Digital Market Development | 17 | 985,588 | 10 | 404,411 | 4.4 | 5.2 | 0 | 0 |
| Total Collective Initiatives | 164 | 3,129,268 | 157 | 2,021,879 | 22.0 | 23.6 | 20.6 | 19.7 |
| Total New Musical Works and Collective Initiatives | 1,241 | 14,276,306 | 1,087 | 9,191,199 | 100 | 100 | 100 | 100 |

ACCESS TO FUNDING

MUSICACTION's programs are designed to meet the needs of independent sound recordings. As a general rule, nearly 80% of its resources are allocated to French-language vocal music, and the remaining 20% to other musical genres.

Funding is attributed two ways, either through **direct approval** or via a **selection process (jury)**. The latter method encompasses projects reviewed by an outside jury and according to an evaluation chart as well as projects assessed strictly on the basis of the evaluation chart.

Since production methods are essentially built on independent record companies, MUSICACTION allocates a significant portion of its resources to **Recognized producers**. This status grants applicants funding through direct approval. Funding can also be accessed by way of a jury evaluation process, which generally applies to songwriters/composers and emerging record companies. This process guarantees expression of musical diversity and new trends. Project approvals are confirmed by the Board of Directors.

Here is the list of the businesses that have benefited from the **Recognized producer** status for the year 2011-2012:

| RECOGNIZED PRODUCERS 2011-2012 | |
|--------------------------------|--|
| Avalanche Productions | www.avalancheprod.com |
| Bonsound | www.bonsound.com |
| Disques Artiste | www.disquesartiste.com |
| Disques Effendi | www.effendirecords.com |
| Disques Passeport | www.passeport.ca |
| Disques Tempête | www.michelnesarrazin.com |
| EDC Musique | www.gestionedc.com |
| Entourage Musique | www.entourageinc.ca |
| Équipe Spectra | www.equipespectra.ca |
| Gestion Denis Wolff | www.maisonnettemusic.com |
| Groupe K.Pone | www.kponeinc.com |
| High Life Music | www.highlifemusic.ca |
| Instinct Musique | www.instinctmusique.com |
| MP3 Disques | www.mp3disques.com |
| Prodat | www.disquesvictoire.com |
| Productions Alain Dupuis | www.disquesjupiter.com |
| Productions de l'Onde | www.delonde.com |
| Productions Folle Avoine | www.lamontagnesecrete.com |
| Productions J | www.productionsj.com |
| Productions Pixelia | www.patricemichaud.ca |
| Simone Records | www.simonerecords.net |
| Sphère Musique | www.spheremusique.com |
| Tacca Musique | www.taccamusique.com |
| Vega Musique | www.vegamusique.com |
| Zone 3 | www.zone3.ca |

2011-2012 JURORS

The involvement of experienced people devoted to advancing the careers of music artists is essential to our organization. We owe a heartfelt thanks to all who have participated through various committees in the process of evaluating applications for funding in 2011-2012.

| | |
|---------------|-------------|
| Julien | Aidelbaum |
| Marcel | Aymar |
| Laura | Bates |
| Mathieu | Beauregard |
| Guy | Bélanger |
| Alexandre | Bilodeau |
| Aimé | Boisjoli |
| Maurice | Bolduc |
| Ralph | Boncy |
| Tim | Brady |
| David | Brunet |
| Tobie | Bureau-Huot |
| Julien | Cayer |
| Guillaume | Chartrain |
| Alain | Chartrand |
| Alan | Côté |
| Claude | Côté |
| Émile | Deraspe |
| Simon | Fauteux |
| François | Frenette |
| Jacques | Gagné |
| Karine | Gallant |
| Stéphane | Gonzalez |
| Eric | Gosselin |
| Anique | Granger |
| Jonathan | Guilbault |
| Jean-François | Guindon |
| Christophe | Huss |
| Caroline | Johnson |
| Sébastien | Lacombe |
| François | Lafontaine |

| | |
|---------------|-------------------|
| Éric | Lagacé |
| Olivier | Lalande |
| Fred | Lamoureux |
| Michel | Laverdière |
| Jean-Philippe | Lavoie |
| Élian | Mata |
| Pascal | Matte |
| Alex | McMahon |
| Nelson | Minville |
| Guillaume | Moffet |
| Jean-François | Morand |
| Jean-François | Packwood |
| Pierre | Pagé |
| Jean-François | Paquet |
| Christian | Pelletier |
| Claire | Pelletier |
| Rafael | Perez |
| Charles | Pirnay |
| Marc | Poirier |
| Olivier | Robillard-Laveaux |
| Bruno | Robitaille |
| Daniel | Russo Garrido |
| Brigitte | Saint-Aubin |
| Marc-André | Sarault |
| Bill | St-Georges |
| Jean | Surette |
| Léo | Thériault |
| Samuel | Tremblay |
| Maxime | Truman |
| Pauline | Vaillancourt |

NEW MUSICAL WORKS PROGRAM

ALBUM PRODUCTION

113 artists – \$2,209,602

This program is intended for album and music DVD production. Applicants must own the master recording and have a distribution contract with a physical or digital distributor recognized by MUSICACTION. Album eligibility is subject to Canadian and French-language content requirements. MUSICACTION funding can reach \$30,000 for francophone vocal music and worldbeat projects, and \$20,000 for other music genres. It can reach \$50,000 for albums produced by a recognized producer.

| ARTIST/PROJECT | AMOUNT OFFERED \$ | ARTIST/PROJECT | AMOUNT OFFERED \$ | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|--|-------------------|--------------------------|-------------------|-----------------------------------|-------------------|
| Adamus Bernard | 19,500 | Granger Anique | 9,500 | Mes Aieux | 37,813 |
| Alain-François | 15,000 | Grégoire Michaël | 30,240 | Michèle O. | 9,000 |
| Ale Dee | 19,051 | Grenadine | 29,444 | Miller Joel | 9,500 |
| Allard (Onze) Jérôme | 6,500 | Hamelin Jean-Pascal | 19,000 | Mineau Francis | 21,000 |
| Archambault Chantal | 7,500 | Hervieux Marc | 34,849 | Mixmania 2 | 19,813 |
| Arsenault Guillaume | 20,000 | Hughes Rick | 25,708 | Moquin Mireille | 8,000 |
| Arthur Marie-Pierre | 32,561 | Jalbert David | 25,000 | Myëlle | 11,000 |
| Artistes variés – Star Académie 2012 | 50,000 | Jean Anik | 22,065 | Nadja | 30,731 |
| Artistes variés – Zaz zuh zaz | 12,254 | Jean Monique | 5,000 | Niyaz | 19,000 |
| Artistes variés et Jasmin Roy – Chansons de Noël | 29,769 | Jeay Grégoire | 7,000 | Orange Orange | 19,000 |
| Audet Viviane | 17,000 | Jorane | 35,674 | Orchestre symphonique de Montréal | 14,500 |
| Avec pas d'casque | 13,500 | Joseph Edgar | 11,000 | Paquette Sylvie | 14,000 |
| Barney Mélanie | 10,000 | Kaïn | 4,455 | Patchostars | 9,500 |
| Baxter Dexter | 10,000 | Kaliroots | 12,500 | Pawa Up First | 10,000 |
| Bélanger Éric | 17,308 | Karkwa | 21,586 | Pellerin Fred | 44,560 |
| Bernier Nicolas | 5,000 | Keith Kouna | 12,000 | Pellerin Nicolas | 33,404 |
| Boisvert Jean-Guy | 7,000 | Kodiak | 14,000 | Perron Isabella | 25,000 |
| Boudreau Lina | 22,000 | Krieger Bia | 20,145 | Philippe B | 12,767 |
| Brown Lara | 24,000 | Kunigis Paul | 25,834 | Pluviose (Dirty Taz) Ted | 11,000 |
| Canailles | 11,500 | Lacasse Chloé | 28,706 | Porcelaine | 19,000 |
| Casabon | 20,000 | Lacombe Sébastien | 22,000 | Quartango | 19,000 |
| Charlie Foxtrot | 7,800 | Lamontagne Julie | 9,500 | Quatuor de saxophones Nelligan | 10,000 |
| Chinatown | 25,581 | Landry Maxime | 50,000 | Raggleela | 14,500 |
| Coyote Bill | 18,000 | Lapointe Éric | 50,000 | Rouge pompier | 6,000 |
| Dales Hawerchuk | 16,000 | Lavoie Daniel | 50,000 | Saint-Aubin Brigitte | 15,000 |
| Daraîche Paul | 38,179 | LeBlanc Lisa | 19,000 | Sens | 33,066 |
| Descente du coude | 17,000 | Lemur Lik | 15,000 | Sir Pathétik | 29,134 |
| Dubé Charles | 23,820 | Lepage Lawrence | 20,000 | Taktika | 11,500 |
| Dufour Pascal | 13,000 | Lessard Manuel (LMC'RAR) | 5,500 | Thompson Kevin | 20,000 |
| Duo Caron | 6,000 | Lopez Roberto | 15,000 | Tocadéo | 20,000 |
| Dupré Marc | 25,000 | Mad'Moizèle Giraf | 18,047 | Toupin Marie-Chantal | 33,417 |
| Durand Catherine | 22,500 | Major Catherine | 35,708 | Vancouver symphonique | 25,000 |
| Eli et Papillon | 23,000 | Malavoy Tristan | 20,000 | Vent du Nord | 12,000 |
| Felicia | 14,000 | Mandragore | 12,000 | Villeneuve Annie | 50,000 |
| Fortin Fred | 21,792 | Manu Militari | 20,000 | Vivo | 10,500 |
| Foster Tricia | 15,000 | Marième | 15,000 | Zaldivar Rafaël | 9,954 |
| Gagnon Vincent | 13,000 | Massicotte Julie | 24,367 | Total | 2,209,602 |
| Giguère David | 24,000 | McGraw Maxime | 14,000 | | |
| | | McIntyre Kevin | 10,000 | | |

SONG PRODUCTION AND PROMOTION

24 artists – \$234,311

The **first part** of this program is intended for recognized producers and applicants eligible for the *Album Production* (jury selection) program. It supports the production and promotion of up to four songs. Funding cannot exceed \$22,000. The **second part** is specifically aimed at emerging artists to be introduced into the music industry. The funding must be used to produce and promote the four required songs. The funding is capped at \$12,000 and supported-artist must invest a minimum of \$3,000 for their project.

| ARTIST | AMOUNT OFFERED \$ |
|-------------------------|-------------------|
| Audrey Emery | 11,296 |
| Beat Market | 8,361 |
| Benoit Paradis Trio | 5,257 |
| Couturier Félix-Antoine | 7,988 |
| Daure Valérie | 10,000 |
| Deleplage Bertrand | 10,500 |
| Di Van | 10,345 |
| Doo-Kingué Cécile | 10,000 |
| Gaëlle | 15,941 |
| Goulet Gabrielle | 13,400 |
| Hôtesses d'Hilaire | 10,000 |
| Klô Pelgag | 11,453 |
| Mad'Moizèle Giraf | 14,607 |
| Marcie | 10,000 |
| Mélogramme | 7,863 |
| Menardo | 3,800 |
| MIVIL | 10,897 |
| Painchaud Jonathan | 12,442 |
| Proulx-Cloutier Émile | 10,000 |
| Quatuor Mains Libres | 6,467 |
| Roussel Anthony | 8,577 |
| Trio BBQ | 7,064 |
| Vallières Félix-Antoine | 11,321 |
| Vieno Cédric | 6,732 |
| Total | 234,311 |

SONGWRITING AND COMPOSITION GRANT

336 songwriters and composers – \$353,737

To foster the development of an original music repertoire and collaboration between songwriters and composers, funding is automatically granted to Canadian songwriters and composers who took part in an album or a song whose production was funded by MUSICACTION. It has to be for a work of least 60 seconds that is being reproduced for the first time on a commercial platform. Funding is limited to the Canadian portion of the work.

| SONGWRITER AND COMPOSER | AMOUNT OFFERED \$ | SONGWRITER AND COMPOSER | AMOUNT OFFERED \$ | SONGWRITER AND COMPOSER | AMOUNT OFFERED \$ |
|-----------------------------|-------------------|---------------------------|-------------------|-----------------------------|-------------------|
| Alzaoui Jamil | 1,200 | Boivin Valérie | 400 | Cyr Jean-Sébastien | 2,000 |
| Alarie Maxime | 1,200 | Boivin Yanick | 468 | Dagenais Vincent | 2,000 |
| Alexandre-Beaulieu Ève | 2,000 | Bolivar Barthélémy | 1,000 | Dagher Sean | 800 |
| Aliafgerad Azam | 2,000 | Borduas Pierre | 288 | Daigneault Patrice | 133 |
| Allard Josée | 1,360 | Bori Edgar | 393 | D'Amour France | 800 |
| Allard Pascal | 2,000 | Bouchara Charly | 400 | Daoust Rémi-Richard | 200 |
| Ameni Joseph | 800 | Bouchard Christian | 2,000 | Daoust Yves | 1,600 |
| Arabyan Arden | 1,600 | Bouchard François-Olivier | 508 | Daunais Yanick | 920 |
| Archambault Émilie | 400 | Bouchard Marie-Mai | 400 | Daure Valérie | 520 |
| Aubertin Steven | 2,000 | Bouchard Simon | 40 | De Grobois-Garand Alexandre | 304 |
| Auclair Éric | 120 | Boudreau Danny | 2,000 | Deschamps Sylvain | 40 |
| Auger Frédéric | 100 | Bouffard Dominique | 2,000 | Desjardins Daniel | 2,000 |
| Augustin Thomas | 1,408 | Boulanger Tommy | 500 | Desroches Maxime | 800 |
| Bachand Martin | 200 | Bourdon Sarah | 2,000 | Dethier Robert | 800 |
| Baron Frédérick | 440 | Boussaroque Ingrid | 2,000 | Dion Céline | 600 |
| Barriault Alain | 280 | Breault André | 800 | Domingue Tétreault Caroline | 2,000 |
| Bastien Carl | 264 | Brien Luc | 2,000 | Dompiere Jacinthe | 80 |
| Beauchemin-Perreault Hubert | 800 | Brousseau Éric | 2,000 | Dubé Charles | 2,000 |
| Beaudin David | 133 | Brunelle Michel | 24 | Dubé Marie-Hélène | 80 |
| Beaudoin Andréanne | 200 | Brunet David | 200 | Dubois Emmanuel | 265 |
| Beaudoin Nicolas | 233 | Burke Danielle | 1,200 | Dubreuil Martin | 1,776 |
| Beaulieu-Girard Frédéric | 1,040 | Cadieux Diane | 720 | Duchesne Francis | 144 |
| Bédard Alain | 2,000 | Cadieux-Chevrier Virginie | 680 | Dufour Pascal | 2,000 |
| Bégin Claude | 4,016 | Campbell Cynthia | 200 | Dufour Stéphane | 268 |
| Bélanger Louis-Charles | 508 | Campbell Kristina | 400 | Dugas Norman | 120 |
| Bélanger Nicolas | 100 | Cargnello Paul | 64 | Duguay Marjolaine | 2,000 |
| Beldor Sacha | 1,600 | Caron Stephan | 2,000 | Duhaimé Alexandre | 2,000 |
| Bellmare Sabrina | 2,000 | Chabot Marc | 840 | Duhaimé Julie | 200 |
| Belliard Alexandre | 200 | Chang Wilbert | 80 | Dupré Marc | 2,000 |
| Belliveau George | 2,000 | Charrette Alexandre | 100 | Duval François | 1,176 |
| Bénac Michel | 600 | Chiasson Samuel | 800 | Facial Carole | 2,000 |
| Bereau Anouk | 160 | Ciciola Jason | 200 | Falquet Yann | 404 |
| Bergeron Marie-Philippe | 2,000 | Clairmont Martin | 2,000 | Farhoud Abla | 2,000 |
| Bergeron Philippe | 2,000 | Clément Marie-Josée | 1,400 | Farhoud Dionne Alecka | 2,000 |
| Bérubé Raphaël | 3,230 | Cloutier Jean-Thomas | 3,200 | Farhoud Dionne Chafik | 400 |
| Blais Frédéric S. | 100 | Collette Mathieu | 1,212 | Faucher Dominic | 1,870 |
| Blais Marc-André | 2,000 | Comtois Annie | 2,000 | Faucher Thierry | 354 |
| Blais-Montpetit Sébastien | 120 | Cormier Gino | 800 | Favreau Patrice | 400 |
| Blanchard Éric | 389 | Côté Alexandre | 2,000 | Fichaud Danielle | 200 |
| Blanchette Stéphane | 400 | Côté Louis | 1,600 | Fie Olympe | 2,400 |
| Bodreil Nimi | 40 | Cournoyer Mathieu | 1,152 | Fontaine Moffet Daniel | 464 |
| Boisvert David | 2,800 | Courtemanche Daniel | 2,000 | Fortier Jean-François | 400 |

| SONGWRITER AND COMPOSER | AMOUNT OFFERED \$ | SONGWRITER AND COMPOSER | AMOUNT OFFERED \$ | SONGWRITER AND COMPOSER | AMOUNT OFFERED \$ |
|---------------------------|-------------------|--------------------------|-------------------|----------------------------|-------------------|
| Fortin Dimitri | 20 | Jean Ronald | 100 | Millette Samuel | 3,600 |
| Fortin Pierre | 1,233 | Jean-Laurent Andy | 176 | Mineau Francis | 1,280 |
| Fournier Gilles | 280 | Jeay Grégoire | 1,200 | Mineau Julien | 2,000 |
| Francoeur Michel | 400 | Jedrychowsky Jean Leslie | 2,000 | Minville Nelson | 2,400 |
| Frappier Christian | 966 | Joseph Herby | 2,200 | Miron Emmanuelle | 80 |
| Fréchette Marc-André | 100 | Joseph Patrick | 300 | Moorman Jonathan | 80 |
| Freynet Raphaël | 2,000 | Kennedy Philip | 400 | Morin Steeve | 400 |
| Fuchs Jessy | 2,000 | Khoriaty Florence | 2,000 | Morin-Lapointe Marjorie | 1,600 |
| Gabriel Maxime | 400 | Labbé Richard | 120 | Morissette Geneviève | 400 |
| Gagné Jocelyn | 976 | Lacasse Chloé | 2,000 | Morissette Julien | 354 |
| Gagné Philippe | 400 | Lagueux Jean Philippe | 464 | Muipatayi David | 2,000 |
| Gagnon François | 2,000 | Lajoie-Blouin Emmanuel | 1,801 | Naud Patrick | 1,040 |
| Gagnon Karl | 2,000 | Lalonde Michel | 2,000 | Ndiaye Aly | 100 |
| Gagnon Mathieu | 200 | Lambert Michel | 800 | Nguyen Bao-Khank | 200 |
| Gagnon Mélanie | 2,000 | Landry Keven | 1,600 | Nicol Jean-Sébastien | 136 |
| Gagnon Steve | 2,000 | Langevin Olivier | 500 | Nolet Ouellet Alexis | 64 |
| Gagnon Suzanne | 1,603 | Langlois Robert | 1,536 | Nolet Ouellet Etienne | 64 |
| Gagnon Tommy | 2,000 | Lapointe Éric | 264 | Okito Lutula Orphée | 200 |
| Gagnon-Coupal Thomas | 2,000 | Lapointe Thomas | 725 | Oltra Marcello | 2,000 |
| Gasse Manuel | 480 | Laroche Manuel | 560 | Oni Koudjo Etousse | 3,300 |
| Gemme Pascal | 1,092 | Laroque Michel | 80 | Ouellet Karim | 462 |
| Germain Lindsay-Dora | 192 | Larocque Amélie | 800 | Ouellet Sarahmée | 1,450 |
| Giguère Robitaille Jasmin | 960 | Laurence Benjamin | 80 | Ouimet Hugo | 880 |
| Girardin Samuel | 200 | Laurin David | 200 | Ourti Hakim | 100 |
| Goguen Christian | 760 | Lavoie Daniel | 2,000 | Painchaud Éloi | 1,460 |
| Gosselin Éric | 1,200 | Lebeau Dominique | 400 | Papineau-Plourde Jonatan | 2,000 |
| Gosselin Jérémie | 1,200 | Lecour David | 200 | Paquette Sylvie | 400 |
| Goulet Kim | 400 | Legaré Gyles | 465 | Passaro Raphaël | 2,000 |
| Gousy Éric | 80 | Léger Daniel | 800 | Pelletier Eric | 200 |
| Granger Anique | 2,000 | Lessard François | 1,212 | Perreault Hubert | 2,360 |
| Gratton Antoine | 2,000 | Lessard Manuel | 2,000 | Perron Charles | 750 |
| Gravel Eric | 100 | Letarte Maryse | 2,000 | Pigeon Jean-Michel | 2,000 |
| Graveline Éric | 2,000 | Lévesque Manon | 800 | Pineault Claude | 1,200 |
| Gréffard Sébastien | 2,000 | Lizotte Martin | 64 | Pluviose Teddy | 144 |
| Grégoire François | 118 | Lohamba Akena Okoko | 200 | Poirier Monique | 600 |
| Grogg Alexandre | 400 | Lozano Frank | 400 | Pomerleau Martin | 2,000 |
| Guénette Olivier | 2,000 | Lussier Mathieu | 2,000 | Pouponneau Karmel | 800 |
| Guérin-St-Louis Alexandre | 2,000 | Lussier René | 400 | Proulx Émilie | 2,000 |
| Guertin Stéphane | 2,000 | Maheu Eric | 2,160 | Provost Éric | 2,000 |
| Guité Guillaume | 2,000 | Mallet Mathieu | 2,000 | Pulver Murray | 120 |
| Habimana Ismail | 2,000 | Marchildon Michel | 2,000 | Quenneville Jason | 2,000 |
| Haché Mireille | 600 | Marier Paule | 400 | Raid Amine | 2,000 |
| Hamel Dominique | 2,000 | Marin Davin | 400 | Raid Fayçal | 680 |
| Hebert Danielle | 1,840 | Marin Steve | 400 | Rancourt Mathieu | 84 |
| Hiebert Carlin | 800 | Marinof Gautier | 544 | Rannou Martin | 132 |
| Houde Olivier | 621 | Martin Jimmy | 1,200 | Raymond Zacharie Alexandre | 500 |
| Houlde Maxime | 160 | Mathieu Louis-Marie | 4,000 | Richard Alexandre | 2,000 |
| Houle Marianne | 1,212 | Maurice Ralph Michel | 400 | Ridjanovic Ogden | 728 |
| Hovington Jonathan | 800 | Mbikay Kamenga | 2,000 | Riopel Simon | 200 |
| Hoyi Yaovi | 2,000 | McLellan Suzie | 1,536 | Riscalla Sébastien | 4,000 |
| Izzo Tino | 400 | Meunier Marc-Olivier | 2,000 | Roasngar Romain | 2,000 |
| Jalbert David | 480 | Michaud Patrice | 2,000 | | |

| SONGWRITER AND COMPOSER | AMOUNT OFFERED \$ | SONGWRITER AND COMPOSER | AMOUNT OFFERED \$ |
|-------------------------|-------------------|--------------------------|-------------------|
| Robert Danny | 400 | Tétreault Martin | 200 |
| Robichaud Mario | 200 | Thériault Alexandre | 2,000 |
| Robitaille Olivier | 200 | Thouin Marjolaine | 400 |
| Roy Daniel | 2,000 | Tili Heythem | 80 |
| Roy Jean-Philippe | 40 | Topping Tyrone | 160 |
| Ruberamgeyo William | 186 | Tremblay Clément Jacques | 2,000 |
| Rubilar Rodrigo | 240 | Tremblay Luc | 1,200 |
| Ruest Jonathan | 800 | Tremblay Mara | 200 |
| Russo Garrido Daniel | 2,000 | Tricand Thierry | 400 |
| Scala Steve | 100 | Truman Maxime | 2,000 |
| Séguin Richard | 2,000 | Vachon Martin | 1,600 |
| Séguin Sébastien | 2,000 | Valiquette Éric | 1,200 |
| Séguin Sylvain | 2,000 | Valiquette Simon-Olivier | 100 |
| Sene Senaya | 240 | Valladares Jorge | 160 |
| Simard Matthieu | 80 | Vallejos Olga | 80 |
| Simard Sylvain-Henri | 2,000 | Vallières Vincent | 800 |
| Soucy Nicolas | 164 | Valois Isabeau | 1,000 |
| St-André Yanick | 2,000 | Valsaint Barnev | 132 |
| St-Aubin Richard | 1,443 | Veilleux Steve | 2,000 |
| St-Gelais Frédéric | 332 | Véronneau Julien | 2,000 |
| St-Jean Claude | 2,000 | Villeneuve Annie | 600 |
| St-Laurent Kevin | 200 | Vincent Marc | 1,400 |
| St-Louis Nicolas | 2,200 | Viviers Simon | 960 |
| St-Martin Cyrus | 132 | Vrignon-Tessier Denis | 1,200 |
| St-Onge Guy | 200 | Webster John | 400 |
| Tanguay Éric | 80 | Zahab Miray | 200 |
| Tardif Guillaume | 960 | Total | 353,737 |
| Terrien Geneviève | 800 | | |

MARKETING AND STAGE ACTIVITIES

152 artists or groups – \$3,890,878

This program is intended for the national and international marketing of sound recordings. Maximum MUSICACTION national marketing funding is \$60,000 per project, including a sum of \$10,000 earmarked specifically for regional touring. International marketing funding can be up to \$50,000 if the album is distributed in the targeted territory, otherwise funding is capped at \$15,000 and is strictly aimed at live performances, showcases and opening act opportunities.

| ARTIST/PROJECT | AMOUNT OFFERED \$ | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|--|-------------------|--------------------------------|-------------------|
| Alain-François | 25,000 | Dalpé Jipé | 20,000 |
| Ale Dee | 25,000 | De Larochellière Luc | 3,134 |
| Alfa Rococo | 36,126 | De temps antan | 34,899 |
| Ali Azam | 35,753 | Delta 20 | 25,000 |
| Ambianceurs | 10,661 | Delta 20 | 11,161 |
| Archambault Benoit | 23,316 | Deschamps Martin | 48,265 |
| Ariel | 7,500 | Désilets Alexandre | 12,499 |
| Arthur l'Aventurier | 25,000 | D'Été Caroline | 23,328 |
| Arthur Marie-Pierre | 6,165 | Diouf Élague | 25,479 |
| Artistes variés – 12 hommes rapaillés vol. 2 | 6,455 | D'Octobre Francis | 19,576 |
| Artistes variés – La force du nombre | 10,057 | Dubé Charles | 32,240 |
| Artistes variés – Le Blues d'la métropole | 25,000 | Dufour Pascal | 25,025 |
| Artistes variés – Merci - Thank you | 9,700 | Duval Sunny | 22,001 |
| Artistes variés et Jasmin Roy – Chansons de Noël | 50,000 | Écho Kalypso | 19,981 |
| Auguste Quartet | 21,559 | Eli et Papillon | 25,000 |
| Barry Mary | 11,739 | Farhoud Dionne Alecka | 7,050 |
| Baxter Dexter | 16,000 | Fidelplasma | 11,214 |
| Bédar Dany | 43,444 | Frazer Pat | 25,000 |
| Belliveau George | 39,277 | Freynet Raphaël | 15,000 |
| Blais Samuel | 3,154 | Fury Gardy | 25,000 |
| Bodh'aktan | 40,000 | Gaëlle | 33,062 |
| Bombolessé | 9,290 | Gagnon Vincent | 9,022 |
| Bon Débarras | 7,500 | Galaxie | 64,050 |
| Boucher Mélanie | 12,242 | Genticorum | 70,442 |
| Brady Tim | 5,509 | Goulet Éric | 14,000 |
| Breastfeeders | 76,120 | Granger Anique | 13,766 |
| Brown Lara | 25,000 | Gratton Antoine | 32,500 |
| Brunet Ariane | 27,933 | Guy François | 27,500 |
| Bundock | 26,650 | Hamelin Jean-Pascal | 60,000 |
| Calliari Marco | 17,938 | Hurlevent | 23,621 |
| Caron Alain | 15,000 | Imposs | 20,000 |
| Charles Gregory | 25,000 | Isabeau et les chercheurs d'or | 15,928 |
| Charlie Foxtrot | 21,650 | Ivy | 29,388 |
| Choquette Natalie | 35,000 | Jack | 10,000 |
| Collectif pluriel | 25,000 | Jacques Clément | 25,000 |
| Colombier | 7,280 | Jalbert David | 15,373 |
| Côté Alan | 10,155 | Jaune | 14,000 |
| Côté Alexandre | 14,706 | Jean Anik | 33,758 |
| Côté Stéphane | 12,976 | Jeay Grégoire | 13,081 |
| Dales Hawerchuk | 25,000 | Jodoin Geneviève | 27,111 |
| | | Johnson Sonia | 21,894 |
| | | Joseph Edgar | 17,612 |
| | | Kaïn | 60,000 |

| ARTIST / PROJECT | AMOUNT OFFERED \$ |
|-----------------------------------|-------------------|
| Karkwa | 29,624 |
| Karma Atchykah | 9,574 |
| Koriass | 25,000 |
| Lacasse Chloé | 25,000 |
| Landry Maxime | 50,000 |
| Lapointe Éric | 25,000 |
| Larobina Juan Sebastian | 15,513 |
| Lavoie Daniel | 52,196 |
| Le Couteur Sandra | 30,978 |
| LeBlanc Lisa | 35,000 |
| Léger Daniel | 12,604 |
| Lessard Jean-François | 6,000 |
| Lessard Manuel (LMC'RAR) | 12,981 |
| Letarte Maryse | 35,005 |
| Léveillé Yves | 31,692 |
| Major Catherine | 90,085 |
| Malajube | 43,566 |
| Mandragore | 15,000 |
| Marc-Antoine | 31,223 |
| Massicotte Julie | 14,917 |
| Mauvais Sort | 37,358 |
| Mauves | 25,000 |
| McIntyre Kevin | 12,495 |
| Michaud Patrice | 70,130 |
| Miteur Valaire | 5,833 |
| Mixmania 2 | 25,000 |
| Monogrenade | 90,480 |
| Monono' Serge & Anonymus | 6,000 |
| Moran | 36,814 |
| Nadja | 25,000 |
| Nova Billy | 25,000 |
| Officer Jordan | 7,500 |
| On a créé un monstre | 15,000 |
| Orange Orange | 25,000 |
| Orchestre symphonique de Montréal | 30,763 |
| Orkestre des pas perdus | 12,100 |
| Ouellet Karim | 7,459 |
| Papillon Stéphane | 15,000 |
| Pellerin Fred | 25,000 |
| Pellerin Nicolas | 31,918 |
| Perreau Yann | 1,267 |
| Philippe B | 52,517 |

| ARTIST / PROJECT | AMOUNT OFFERED \$ |
|--|-------------------|
| Poulin Alexandre | 13,111 |
| Promotion Catalogue - Disques Effendi | 60,000 |
| Promotion Catalogue - Productions Folle Avoine | 197,815 |
| Radio Radio | 52,688 |
| Richardson Kim | 25,000 |
| ROA Daniel | 20,000 |
| Sage | 18,544 |
| Sagot Julien | 25,000 |
| Sens | 31,220 |
| Shock Stefie | 25,000 |
| Simard Sylvain-Henri | 7,759 |
| Suroît | 7,152 |
| Surveillantes | 24,130 |
| Taktika | 21,528 |
| Tireux d'roches | 10,000 |
| Tocadéo | 15,000 |
| Toupin Marie-Chantal | 25,000 |
| Tricot Machine | 35,664 |
| Trois | 8,084 |
| Turbo Distortion | 6,000 |
| Vent du Nord | 4,113 |
| Vestons | 25,000 |
| Watson Maybe | 30,000 |
| Watters Andrée | 25,000 |
| Webster | 15,000 |
| Zaldivar Rafaël | 11,663 |
| ZPN | 25,000 |
| Total | 3,890,878 |

The total Amount Offered includes National and International Marketing grants.

MARKETING SUPPORT FOR BUSINESS

65 companies – \$262,177

This program provides marketing support for business both nationally and internationally. It is aimed at new market development by supporting attendance by sound recording industry professionals at trade shows and private meetings. It is destined for record producers, record companies, management companies, music publishers and distributors, and the non-profit associations operating in the music industry.

| APPLICANT | AMOUNT OFFERED \$ | APPLICANT | AMOUNT OFFERED \$ |
|--|-------------------|--------------------------------|-------------------|
| 100 Nons | 1,177 | MP3 Disques | 3,588 |
| 9 ^e Vague | 1,881 | Mr Label | 7,413 |
| À l'Infini Communications | 2,251 | Muipatayi David | 4,006 |
| ANIM | 5,541 | MUTEK | 1,405 |
| APCM | 6,351 | Opak Média | 2,477 |
| Avalanche Productions | 1,620 | Productions Abuzive Muzik | 4,526 |
| Bonsound | 2,526 | Productions Anacrouse | 4,792 |
| Bunker d'Auteuil | 1,899 | Productions de la ChantEauFête | 3,015 |
| C4 Productions | 5,500 | Productions de l'Onde | 1,239 |
| Coop services artistiques Faux-Monnayeurs | 3,450 | Productions Étienne Drapeau | 3,510 |
| Coup de cœur francophone | 9,225 | Productions Gritchshow | 2,375 |
| Cross Current Music | 4,855 | Productions Inty | 2,300 |
| DEP Distribution | 5,350 | Productions Le Vent du Nord | 4,954 |
| Disques 7 ^e Ciel | 5,900 | Productions Pacifique Barrette | 2,335 |
| Disques Artic | 2,960 | Productions Primadonna | 3,228 |
| Disques Effendi | 6,270 | Productions Serge Paré | 2,870 |
| Disques Nomade | 2,167 | Prûche libre | 5,228 |
| Disques Passeport | 2,044 | PVB Productions | 1,482 |
| Distribution Select | 7,936 | RADARTS | 4,672 |
| Doucet Carol | 5,503 | Réseau des grands espaces | 7,155 |
| Duhaut Productions | 2,336 | Réseau Ontario | 6,645 |
| Éditions Matita | 2,350 | RIDEAU | 951 |
| Équipe Spectra | 7,750 | R-Management | 2,025 |
| Festival acadien de Caraquet | 9,574 | ROSEQ | 9,216 |
| Festival de musique émergente | 4,750 | SACEF | 3,435 |
| Festival international de la chanson de Granby | 7,926 | Simone Records | 8,673 |
| Gestion Nuland | 4,458 | Société nationale de l'Acadie | 4,298 |
| Go Musique | 4,625 | SODRAC | 5,318 |
| High Life Music | 2,050 | Sphère Musique | 6,403 |
| Impresaria | 2,475 | Tacca Musique | 1,016 |
| Impressarium | 2,720 | Tryskell Communication | 1,700 |
| Lafab Musique | 1,010 | Vega Musique | 660 |
| M pour Montréal | 2,837 | Total | 262,177 |

ARTIST MANAGEMENT**19 companies – \$218,615**

This program is intended for managers involved in the advancement and professional development of emerging artists working on their debut, second or third album. Priority is given to applications for albums having already received MUSICACTION funding. Maximum funding is \$10,000 per project or \$15,000 if it involves the management of two artists.

| APPLICANT | ARTIST | AMOUNT OFFERED \$ |
|---|--|-------------------|
| Basta Management | Chinatown | 10,000 |
| Bonsound | Breastfeeders | 10,000 |
| Coop services artistiques Faux-Monnayeurs | D'Octobre Francis – Cargnello Paul | 15,000 |
| Doucet Carol | LeBlanc Lisa – Joseph Edgar | 15,000 |
| Durand Musique Management | Roa Daniel | 10,000 |
| Durand Pierre-Luc | Eli et Papillon – Diouf Élage | 15,000 |
| Gestion Nuland | Officer Jordan | 10,000 |
| Iconoclaste Musique | Proulx Émilie – VioleTT Pi | 15,000 |
| Impresaria | Desrosiers Yves – Toupin Geneviève | 15,000 |
| L'Appel du large | Lacasse Chloé | 10,000 |
| Mo'Fat Management | Giguère David | 10,000 |
| Opak Media | Arthur Marie-Pierre | 10,000 |
| Productions Anacrouse | Major Catherine | 10,000 |
| Productions EM | Hélie Laurence – Baron Frédéric | 15,000 |
| Productions l'Entrepôt | McIntyre Kevin – Bergeron Marie-Philippe | 8,615 |
| Productions Marie Bujold | Hurni Lara | 10,000 |
| Productions Pacifique Barrette | Lederc Salomé | 10,000 |
| R-Management | Alfa Rococo | 10,000 |
| Tryskell Communication | Gaëlle | 10,000 |
| Total | | 218,615 |

COLLECTIVE INITIATIVES

ACCESS TO THE QUÉBEC SCENE

15 projects – \$485,000

This program is intended to stimulate the inclusion of emerging artists in major Québec events and tours to foster their career development.

| APPLICANT | AMOUNT OFFERED \$ |
|--|-------------------|
| Conseil québécois de la musique | 20,000 |
| Coup de coeur francophone | 63,000 |
| Festival de la chanson de Tadoussac | 43,000 |
| Festival de musique émergente | 43,000 |
| Festival d'été OFF de Québec | 3,000 |
| Festival international de la chanson de Granby | 28,000 |
| FrancoFolies de Montréal | 85,000 |
| M pour Montréal | 35,000 |
| MEG | 10,000 |
| Mutek | 25,000 |
| Productions de la ChantEauFête | 18,000 |
| RIDEAU | 37,000 |
| ROSEQ | 26,000 |
| SACEF | 25,000 |
| Village en chanson de Petite-Vallée | 24,000 |
| Total | 485,000 |

PROFESSIONAL SERVICES & COLLECTIVE MARKETING

13 projects – \$200,000

This program aims to stimulate the career development of professional artists from French language minority communities by supporting the providers of professional development and marketing services. The program also funds collective promotional initiatives.

| APPLICANT | AMOUNT OFFERED \$ |
|--|-------------------|
| 100 Nons | 20,000 |
| APCM | 50,000 |
| Conseil culturel et artistique francophone de la Colombie-Britannique (CCAFCB) | 10,000 |
| Conseil culturel fransaskois | 15,000 |
| Conseil culturel fransaskois | 10,000 |
| Coup de coeur francophone | 10,000 |
| Fédération culturelle de l'Île-du-Prince-Édouard | 10,000 |
| Fédération des francophones de TNL | 10,000 |
| Festival acadien de Caraquet | 15,000 |
| Gala de la chanson de Caraquet | 10,000 |
| Musique NB | 10,000 |
| Regroupement artistique francophone de l'Alberta (RAFA) | 20,000 |
| Société du gala albertain de la chanson | 10,000 |
| Total | 200,000 |

MUSIC SHOWCASE

31 artists, 6 events and 104 projects – \$665,468

The main objective of this program is to stimulate the booking of francophone artists living in minority communities in events and tours of a certain magnitude to foster the development of their professional careers. The program also increases access by minority Canadian francophone communities to musical offerings in their own language.

| ARTIST | AMOUNT OFFERED \$ |
|---|-------------------|
| Barry Mary | 4,000 |
| Belliveau George | 2,040 |
| Bergeron Marie-Philippe | 36,273 |
| Bette & Wallet | 5,000 |
| Boudreau Lina | 4,000 |
| Campagne Annette | 5,398 |
| Clément Marie-Josée | 21,667 |
| Doire Cindy | 13,895 |
| Foster Tricia | 2,827 |
| Freynet Raphaël | 30,028 |
| Gallant Lennie | 20,000 |
| Granger Anique | 13,459 |
| Jobin Shawn | 10,090 |
| Joseph Edgar | 28,000 |
| KIN | 2,967 |
| Lalonde Michel | 7,312 |
| LeBlanc Lisa | 21,013 |
| Léger Daniel | 23,550 |
| Lejeune Pascal | 3,686 |
| Lemire Ariane Mahryke | 3,561 |
| Mallet Mathieu | 4,000 |
| MAO | 819 |
| Moquin Mireille | 19,990 |
| Radio Radio | 68,375 |
| Renault Nathalie | 5,050 |
| Robitaille Damien | 44,600 |
| ROA Daniel | 21,167 |
| Surveillantes | 95,257 |
| Toupin Geneviève | 22,414 |
| Vishtén | 26,846 |
| ZPN | 4,000 |
| Total Artist | 571,284 |
| EVENTS | AMOUNT OFFERED \$ |
| ECMA | 10,000 |
| Festival acadien de Caraquet | 4,184 |
| RADARTS – Francofête en Acadie | 25,000 |
| Réseau des grands espaces – Contact Ouest | 20,000 |
| Réseau Ontario – Contact ontariois | 25,000 |
| WCMA | 10,000 |
| Total Events | 94,187 |
| Total Music Showcase | 665,468 |

INTERNATIONAL MARKET DEVELOPMENT

14 projects – \$267,000

This newly implemented program will focus our interventions on markets that will foster the exporting of local artists. It will target influential events, where artists will perform in front of industry professionals, among others.

| APPLICANT | PROJECT | AMOUNT OFFERED \$ |
|---|--|-------------------|
| Disques Effendi | Promotion collective (Jazzahead – Allemagne 12) | 17,000 |
| Festival de musique émergente | Vitrines (Printemps de Bourges 12) | 18,000 |
| Festival de musique émergente | Vitrines (Trans and TGV Generiq 11) | 15,000 |
| FrancoFolies de Montréal | Vitrines (Montréal 12) | 25,000 |
| Lequabel Éditions (Québec) | Promotion collective (Loenligne 12) | 10,000 |
| M pour Montréal | Vitrines (M sur la route) | 10,000 |
| M pour Montréal | Vitrines (Europe – USA – Canada 12) | 25,000 |
| MUSICACTION | Promotion collective (Bis de Nantes - France 12) | 17,000 |
| Productions Virago | Vitrines (Festival Pause Guitare – Albi 12) | 30,000 |
| Productions Virago | Vitrines (Francofolies de Spa – Belgique 12) | 35,000 |
| Société nationale de l'Acadie | Vitrines (Festival interceltique de Lorient – France 12) | 20,000 |
| Société nationale de l'Acadie | Vitrines (Festival Pully-Lavaux – Suisse 12) | 10,000 |
| Société pour la promotion de la danse traditionnelle québécoise | Vitrines (Montréal 12) | 15,000 |
| Tryskell Communication | Vitrines (L'Estival-de St-Germain-en-Laye – France 12) | 20,000 |
| Total | | 267,000 |

DIGITAL MARKET DEVELOPMENT

9 projects – \$404,411

This program is intended to optimise the legal sale and promotion of primarily French-language Canadian content on various digital platforms. One component supports the rollout of structuring technological initiatives, while a second component focuses on collective promotional initiatives aimed at the digital music market.

| APPLICANT | PROJECT | AMOUNT OFFERED \$ |
|-------------------------|---|-------------------|
| Ad Litteram | Livetoune: Platform to produce and broadcast live content on the Web | 50,000 |
| APCM | Guichet unique: Web platform to promote francophone artists from Ontario and Western Canada | 29,411 |
| Entreprises Neken | Viiinyl: Interactive Web site to promote music (one song - one site) | 50,000 |
| Fidelio Musique | Pro Studios masters: Tool to download high definition files | 40,000 |
| Groupe Archambault | Promotion of the new music streaming service ZIK | 35,000 |
| Matrice web | Palmarès mobile: New smartphone application | 40,000 |
| Monumental Technologies | Merchlar: To create a new mobile application for each artist | 70,000 |
| Sitezoogle | Bandzoogle: New application to create artist's Web sites | 50,000 |
| Sonographe | Sonographe: New Web plateform uses as an interactive digital directory | 40,000 |
| Total | | 404,411 |

2011-2012 APPROVED PROJECTS

| | |
|------|---|
| SCG | SONGWRITING AND COMPOSITION GRANTS |
| AQ | COLLECTIVE INITIATIVES – ACCESS TO THE QUÉBEC SCENE |
| ALB | ALBUM PRODUCTION |
| SEA | SONG PRODUCTION AND PROMOTION – EMERGING ARTISTS |
| SPP | SONG PRODUCTION AND PROMOTION |
| IM | INTERNATIONAL MARKETING |
| NM | NATIONAL MARKETING |
| SP | SONG PROMOTION |
| MSB | MARKET SUPPORT FOR BUSINESS |
| IMD | INTERNATIONAL MARKET DEVELOPMENT |
| DMD | DIGITAL MARKET DEVELOPMENT |
| AM | ARTIST MANAGEMENT |
| MS | MUSIC SHOWCASE |
| PSCP | COLLECTIVE INITIATIVES – PROFESSIONAL SERVICES & COLLECTIVE PROMOTION |

| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|----------------------------------|--------------------------------------|-------------------|
| | NEW MUSICAL WORKS PROGRAM | | |
| | RECOGNIZED PRODUCERS | | |
| MSB | Avalanche Productions | États-Unis (L.A. 12-01) | 960 |
| ALB | Avalanche Productions | Jorane | 35,674 |
| ALB | Avalanche Productions | Kunigis Paul | 25,834 |
| IM | Bonsound | Breastfeeders | 15,000 |
| NM | Bonsound | Breastfeeders | 6,046 |
| NM | Bonsound | Breastfeeders | 12,742 |
| MSB | Bonsound | France (11-04) | 1,730 |
| NM | Bonsound | LeBlanc Lisa | 35,000 |
| IM | Bonsound | Malajube | 7,500 |
| IM | Bonsound | Malajube | 18,902 |
| IM | Bonsound | Monogrenade | 10,000 |
| IM | Bonsound | Monogrenade | 13,768 |
| IM | Bonsound | Monogrenade | 15,000 |
| NM | Bonsound | Monogrenade | 10,350 |
| NM | Bonsound | Monogrenade | 16,362 |
| NM | Bonsound | Monogrenade | 25,000 |
| MSB | Bonsound | Nouvelle-Écosse (11-10) | 796 |
| ALB | Bonsound | Philippe B | 12,767 |
| NM | Bonsound | Philippe B | 7,517 |
| NM | Bonsound | Philippe B | 20,000 |
| NM | Bonsound | Philippe B | 25,000 |
| IM | Bonsound | Radio Radio | 14,950 |
| NM | Bonsound | Radio Radio | 2,738 |
| NM | Bonsound | Radio Radio | 35,000 |
| ALB | Disques Artiste | Grégoire Michaël | 30,240 |
| ALB | Disques Effendi | Artistes variés – Zaz zuh zaz | 12,254 |
| NM | Disques Effendi | Auguste Quartet | 9,559 |
| IM | Disques Effendi | Auguste Quartet | 12,000 |
| IM | Disques Effendi | Catalogue | 25,000 |
| NM | Disques Effendi | Catalogue | 35,000 |
| MSB | Disques Effendi | France (BIS de Nantes – Midem 12-01) | 4,200 |
| MSB | Disques Effendi | Montreux-Rotterdam (11-07) | 2,070 |
| ALB | Disques Effendi | Zaldivar Rafaël | 9,954 |

| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|--|--|-------------------|
| ALB | Disques Passeport | Kaïn | 4,455 |
| NM | Disques Passeport | Kaïn | 10,000 |
| NM | Disques Passeport | Kaïn | 50,000 |
| MSB | Disques Passeport | Ontario (Toronto CMW 12-03) | 2,044 |
| NM | Disques Tempête | Pellerin Fred | 25,000 |
| ALB | Disques Tempête | Pellerin Fred | 44,560 |
| IM | Disques Tempête | Pellerin Nicolas | 6,918 |
| NM | Disques Tempête | Pellerin Nicolas | 25,000 |
| ALB | Disques Tempête | Pellerin Nicolas | 33,404 |
| ALB | EDC Musique | Hughes Rick | 25,708 |
| NM | EDC Musique | Marc-Antoine | 31,223 |
| NM | EDC Musique | Toupin Marie-Chantal | 25,000 |
| ALB | EDC Musique | Toupin Marie-Chantal | 33,417 |
| ALB | Entourage Musique | Artistes variés et Jasmin Roy – Chansons de Noël | 29,769 |
| NM | Entourage Musique | Artistes variés et Jasmin Roy – Chansons de Noël | 50,000 |
| ALB | Entourage Musique | Villeneuve Annie | 50,000 |
| NM | Équipe Spectra | Artistes variés - 12 hommes rapaillés vol. 2 | 6,455 |
| NM | Équipe Spectra | Farhoud Dionne Alecka | 1,650 |
| NM | Équipe Spectra | Farhoud Dionne Alecka | 5,400 |
| MSB | Équipe Spectra | France (BIS de Nantes 12-01) | 2,450 |
| MSB | Équipe Spectra | France (Midem 12-01) | 5,300 |
| ALB | Équipe Spectra | Lavoie Daniel | 50,000 |
| NM | Équipe Spectra | Major Catherine | 10,000 |
| ALB | Équipe Spectra | Major Catherine | 35,708 |
| NM | Équipe Spectra | Michaud Patrice | 1,831 |
| NM | Équipe Spectra | Michaud Patrice | 10,000 |
| NM | Équipe Spectra | Michaud Patrice | 13,627 |
| IM | Équipe Spectra | Officer Jordan | 7,500 |
| IM | Équipe Spectra | Lavoie Daniel | 2,300 |
| NM | Équipe Spectra | Lavoie Daniel | 10,000 |
| NM | Équipe Spectra | Lavoie Daniel | 39,896 |
| IM | Équipe Spectra | Major Catherine | 25,200 |
| NM | Équipe Spectra | Major Catherine | 39,885 |
| IM | Équipe Spectra (Productions Anacrouse) | Major Catherine | 15,000 |
| NM | Gestion Denis Wolff | Eli et Papillon | 25,000 |
| NM | Groupe K. Pone | Collectif pluriel | 25,000 |
| NM | Groupe K. Pone | Imposs | 20,000 |
| ALB | High Life Music | Ale Dee | 19,051 |
| NM | High Life Music | Ale Dee | 25,000 |
| NM | High Life Music | Ambianceurs | 10,661 |
| NM | High Life Music | Baxter Dexter | 16,000 |
| ALB | High Life Music | Bélanger Éric | 17,308 |
| MSB | High Life Music | France (11-10) | 2,050 |
| SP | High Life Music | Mad'Moizèle Giraf | 6,699 |
| SPP | High Life Music | Mad'Moizèle Giraf | 7,908 |
| ALB | High Life Music | Mad'moizèle Giraf | 18,047 |
| NM | High Life Music | Nova Billy | 25,000 |
| NM | High Life Music | Orange Orange | 25,000 |
| ALB | High Life Music | Sir Pathétik | 29,134 |
| NM | Instinct Musique | Lapointe Éric | 25,000 |
| ALB | Instinct Musique | Lapointe Éric | 50,000 |
| ALB | Instinct Musique | Lemur Lik | 15,000 |
| ALB | MP3 Disques | Daraîche Paul | 38,179 |

| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|--------------------------|--------------------------------------|-------------------|
| MSB | MP3 Disques | France (Midem 12-01) | 3,588 |
| NM | MP3 Disques | Nadja | 25,000 |
| ALB | MP3 Disques | Nadja | 30,731 |
| NM | Prodat | Archambault Benoit | 23,316 |
| IM | Prodat | Brunet Ariane | 2,933 |
| NM | Prodat | Brunet Ariane | 25,000 |
| IM | Prodat | De Larocheillière Luc | 3,134 |
| ALB | Prodat | Mes Aïeux | 37,813 |
| IM | Prodat | Poulin Alexandre | 2,703 |
| IM | Prodat | Poulin Alexandre | 10,408 |
| NM | Productions Alain Dupuis | Jalbert David | 15,373 |
| NM | Productions Alain Dupuis | Vestons | 25,000 |
| IM | Productions de l'Onde | Bon Débarras | 7,500 |
| NM | Productions de l'Onde | Côté Alan | 10,155 |
| ALB | Productions de l'Onde | Dubé Charles | 23,820 |
| NM | Productions de l'Onde | Dubé Charles | 32,240 |
| MSB | Productions de l'Onde | France (BIS de Nantes 12-01) | 1,239 |
| SP | Productions de l'Onde | Gaëlle | 5,822 |
| IM | Productions de l'Onde | Gaëlle | 6,682 |
| IM | Productions de l'Onde | Gaëlle | 7,500 |
| NM | Productions de l'Onde | Gaëlle | 8,835 |
| IM | Productions de l'Onde | Gaëlle | 10,045 |
| NM | Productions de l'Onde | Ivy | 29,388 |
| IM | Productions Folle Avoine | Catalogue | 12,075 |
| IM | Productions Folle Avoine | Catalogue | 85,977 |
| NM | Productions Folle Avoine | Catalogue | 99,763 |
| ALB | Productions Folle Avoine | Krieger Bia | 20,145 |
| ALB | Productions J | Artistes variés – Star Académie 2012 | 50,000 |
| ALB | Productions J | Landry Maxime | 50,000 |
| NM | Productions J | Landry Maxime | 50,000 |
| IM | Productions Pixelia | Michaud Patrice | 15,000 |
| IM | Productions Pixelia | Michaud Patrice | 4,672 |
| NM | Productions Pixelia | Michaud Patrice | 25,000 |
| ALB | Simone Records | Arthur Marie-Pierre | 32,561 |
| MSB | Simone Records | Belgique-France (11-11) | 2,030 |
| ALB | Simone Records | Fortin Fred | 21,792 |
| MSB | Simone Records | France (BIS de Nantes – Paris 12-01) | 2,175 |
| MSB | Simone Records | Islande (11-10) | 2,500 |
| ALB | Simone Records | Karkwa | 21,586 |
| MSB | Simone Records | Paris (11-07) | 1,968 |
| NM | Simone Records | Sagot Julien | 25,000 |
| MSB | Sphère Musique | France (BIS de Nantes – Paris 12-01) | 2,280 |
| MSB | Sphère Musique | France (Midem 12-01) | 4,123 |
| IM | Sphère Musique | Gratton Antoine | 7,500 |
| NM | Sphère Musique | Gratton Antoine | 25,000 |
| NM | Sphère Musique | Jacques Clément | 25,000 |
| ALB | Sphère Musique | Jean Anik | 22,065 |
| NM | Sphère Musique | Jean Anik | 33,758 |
| ALB | Sphère Musique | Kaliroots | 12,500 |
| SPP | Sphère Musique | Painchaud Jonathan | 2,442 |
| SP | Sphère Musique | Painchaud Jonathan | 10,000 |
| NM | Sphère Musique | Sens | 31,220 |
| ALB | Sphère Musique | Sens | 33,066 |

| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|--------------|----------------|---------------------|-------------------|
| ALB | Tacca Musique | Chinatown | 25,581 |
| NM | Tacca Musique | Shock Stefie | 25,000 |
| MSB | Tacca Musique | Toronto (11-03) | 1,016 |
| IM | Vega Musique | Calliari Marco | 3,421 |
| IM | Vega Musique | Calliari Marco | 4,517 |
| NM | Vega Musique | Calliari Marco | 10,000 |
| NM | Vega Musique | Dalpé Jipé | 20,000 |
| NM | Vega Musique | Dufour Pascal | 25,025 |
| ALB | Vega Musique | Grenadine | 29,444 |
| NM | Vega Musique | Lacasse Chloé | 25,000 |
| ALB | Vega Musique | Lacasse Chloé | 28,706 |
| MSB | Vega Musique | Toronto (CMW 12-03) | 660 |
| ALB | Zone 3 Musique | Hervieux Marc | 34,849 |
| NM | Zone 3 Musique | Massicotte Julie | 14,917 |
| ALB | Zone 3 Musique | Massicotte Julie | 24,367 |
| ALB | Zone 3 Musique | Mixmania 2 | 19,813 |
| NM | Zone 3 Musique | Mixmania 2 | 25,000 |
| Total | | | 3,034,389 |

| PROG | ARTIST/PROJECT | APPLICANT | AMOUNT OFFERED \$ |
|---|--------------------------------------|----------------------------------|-------------------|
| ALBUM PRODUCTION – SONG PRODUCTION & PROMOTION – MARKETING | | | |
| ALB | Adamus Bernard | Productions Chansonneur de mes 2 | 19,500 |
| ALB | Alain-François | AFL Productions | 15,000 |
| NM | Alain-François | AFL Productions | 25,000 |
| IM | Alfa Rococo | Productions Alfa Rococo | 15,000 |
| NM | Alfa Rococo | Productions Alfa Rococo | 10,000 |
| NM | Alfa Rococo | Productions Alfa Rococo | 11,126 |
| IM | Ali Azam | Terrestrial Lane Productions | 7,500 |
| NM | Ali Azam | Aliafgerad Azam | 22,514 |
| NM | Ali Azam | Terrestrial Lane Productions | 5,739 |
| ALB | Allard (Onze) Jérôme | Explicit Productions | 6,500 |
| ALB | Archambault Chantal | Bélard Geneviève | 7,500 |
| IM | Ariel | Groupe musical Ariel | 7,500 |
| ALB | Arsenault Guillaume | Productions de l'Arbre | 20,000 |
| NM | Arthur l'Aventurier | Gregg Musique | 25,000 |
| IM | Arthur Marie-Pierre | Opak Productions | 2,588 |
| IM | Arthur Marie-Pierre | Opak Productions | 3,577 |
| NM | Artistes variés - La force du nombre | Disques HHQC | 10,057 |
| NM | Artistes variés - Merci - Thank you | 100 Nons | 9,700 |
| NM | Artistes variés-Blues d'la métropole | Mutation Musique | 25,000 |
| ALB | Audet Viviane | Audet Viviane | 17,000 |
| ALB | Avec pas d'casque | Plate comme le ciel | 13,500 |
| ALB | Barney Mélanie | Barney Mélanie | 10,000 |
| NM | Barry Mary | Barry Mary | 11,739 |
| ALB | Baxter Dexter | Intervision | 10,000 |
| NM | Bédar Dany | DB Disques | 20,000 |
| NM | Bédar Dany | DB Disques | 23,444 |
| NM | Belliveau George | Belliveau George | 15,000 |
| NM | Belliveau George | Belliveau George | 10,000 |
| NM | Belliveau George | Belliveau George | 14,277 |
| ALB | Bernier Nicolas | Enregistrements I Média | 5,000 |
| NM | Blais Samuel | Blais Samuel | 3,154 |

| PROG | ARTIST/PROJECT | APPLICANT | AMOUNT OFFERED \$ |
|------|--------------------|---|-------------------|
| IM | Bodh'aktan | Go Musique | 20,000 |
| IM | Bodh'aktan | Go Musique | 20,000 |
| ALB | Boisvert Jean-Guy | Boisvert Jean-Guy | 7,000 |
| NM | Bombolessé | Bombolessé | 2,562 |
| NM | Bombolessé | Bombolessé | 6,728 |
| NM | Boucher Mélanie | Prûche libre | 11,000 |
| NM | Boucher Mélanie | Prûche libre | 1,242 |
| ALB | Boudreau Lina | Productions Gam | 22,000 |
| NM | Brady Tim | DAME | 5,509 |
| IM | Breastfeeders | Disques Blow the Fuse | 7,332 |
| NM | Breastfeeders | Disques Blow the Fuse | 25,000 |
| NM | Breastfeeders | Disques Blow the Fuse | 10,000 |
| ALB | Brown Lara | Hurni Lara | 24,000 |
| NM | Brown Lara | Hurni Lara | 25,000 |
| NM | Bundock | Bulldog Brothers | 26,650 |
| ALB | Canailles | Canailles | 11,500 |
| IM | Caron Alain | Productions Alain Caron | 15,000 |
| ALB | Casabon | Production du Bear (9186-1070) | 20,000 |
| NM | Charles Gregory | Disques NBW | 25,000 |
| ALB | Charlie Foxtrot | Slam Disques | 7,800 |
| NM | Charlie Foxtrot | Slam Disques | 16,607 |
| NM | Charlie Foxtrot | Slam Disques | 5,043 |
| NM | Choquette Natalie | Productions Primadonna | 25,000 |
| NM | Choquette Natalie | Productions Primadonna | 10,000 |
| NM | Colombier | Productions Abuzive Muzik | 7,280 |
| NM | Côté Alexandre | Côté Alexandre | 14,706 |
| IM | Côté Stéphane | Productions Marie Bujold | 775 |
| IM | Côté Stéphane | Productions Marie Bujold | 4,433 |
| IM | Côté Stéphane | Productions Marie Bujold | 7,768 |
| ALB | Coyote Bill | Productions Nisapa | 18,000 |
| ALB | Dales Hawerchuk | C4 Productions | 16,000 |
| NM | Dales Hawerchuk | C4 Productions | 25,000 |
| IM | De temps antan | Productions musicales de temps antan | 4,605 |
| IM | De temps antan | Productions musicales de temps antan | 5,963 |
| IM | De temps antan | Productions musicales de temps antan | 4,432 |
| NM | De temps antan | L-A Be | 14,630 |
| NM | De temps antan | Productions musicales de temps antan | 1,399 |
| NM | De temps antan | Productions musicales de temps antan | 3,870 |
| SPP | Deleplage Bertrand | Roi Ponpon | 6,000 |
| SP | Deleplage Bertrand | Roi Ponpon | 4,500 |
| NM | Delta 20 | Delta 20 | 11,161 |
| NM | Delta 20 | Productions 1890 | 25,000 |
| ALB | Descente du coude | Descente du coude | 17,000 |
| NM | Deschamps Martin | Deschamps Martin | 20,000 |
| NM | Deschamps Martin | Deschamps Martin | 12,000 |
| NM | Deschamps Martin | Deschamps Martin | 16,265 |
| NM | Désilets Alexandre | Agence Rubis Varia | 12,499 |
| NM | D'Été Caroline | Virgule2 | 23,328 |
| IM | Diouf Élague | Diouf El Hadji | 7,500 |
| NM | Diouf Élague | Diouf El Hadji | 17,979 |
| IM | D'Octobre Francis | Coop services artistiques Faux-Monnayeurs | 7,240 |
| NM | D'Octobre Francis | Coop services artistiques Faux-Monnayeurs | 12,336 |
| ALB | Dufour Pascal | Productions Pascal Dufour | 13,000 |

| PROG | ARTIST/PROJECT | APPLICANT | AMOUNT OFFERED \$ |
|------|--------------------------------|------------------------------------|-------------------|
| ALB | Duo Caron | Caron Josée | 6,000 |
| ALB | Dupré Marc | Disques Dama | 25,000 |
| ALB | Durand Catherine | Katmusik | 22,500 |
| NM | Duval Sunny | Productions Big Fat Truck | 9,527 |
| NM | Duval Sunny | Productions Big Fat Truck | 12,474 |
| NM | Écho Kalypso | Disques Inconnu | 19,981 |
| ALB | Eli et Papillon | Productions Eli et Papillon | 23,000 |
| ALB | Felicia | Productions Virago | 14,000 |
| NM | Fidelplasma | Productions Tashiro | 11,214 |
| ALB | Foster Tricia | Foster Tricia | 15,000 |
| NM | Frazer Pat | Bulldog Brothers | 25,000 |
| NM | Freynet Raphaël | Freynet Raphaël | 15,000 |
| NM | Fury Gardy | Duhaut Productions | 25,000 |
| SPP | Gaëlle | Tavernier Gaëlle | 10,119 |
| ALB | Gagnon Vincent | Gagnon Vincent | 13,000 |
| NM | Gagnon Vincent | Gagnon Vincent | 9,022 |
| IM | Galaxie | C4 Productions | 7,500 |
| NM | Galaxie | C4 Productions | 13,738 |
| NM | Galaxie | C4 Productions | 11,240 |
| NM | Gatineau | C4 Productions | 11,572 |
| NM | Gatineau | C4 Productions | 20,000 |
| IM | Genticorum | Productions du Moulin | 3,249 |
| IM | Genticorum | Productions du Moulin | 10,192 |
| IM | Genticorum | Productions du Moulin | 5,721 |
| IM | Genticorum | Productions du Moulin | 9,000 |
| IM | Genticorum | Productions du Moulin | 6,200 |
| IM | Genticorum | Productions du Moulin | 6,613 |
| IM | Genticorum | Productions du Moulin | 4,034 |
| NM | Genticorum | Productions du Moulin | 13,000 |
| NM | Genticorum | Roues et Archets | 12,433 |
| ALB | Giguère David | Mo'Fat Productions – Giguère David | 24,000 |
| NM | Goulet Éric | Disques Nomade | 14,000 |
| SPP | Goulet Gabrielle | Lafab Musique | 6,000 |
| SP | Goulet Gabrielle | Lafab Musique | 7,400 |
| ALB | Granger Anique | Granger Anique | 9,500 |
| NM | Granger Anique | Granger Anique | 13,766 |
| IM | Guy François | Guy François | 7,500 |
| NM | Guy François | Star.ca | 20,000 |
| ALB | Hamelin Jean-Pascal | Disques Octave Classique | 19,000 |
| NM | Hamelin Jean-Pascal | Disques Octave Classique | 25,000 |
| NM | Hamelin Jean-Pascal | Disques Octave Classique | 35,000 |
| NM | Hurlevent | Productions Marc Labelle | 23,621 |
| NM | Isabeau et les chercheurs d'or | Disques Nomade | 15,928 |
| NM | Jack | Productions Jack | 10,000 |
| ALB | Jalbert David | Productions Alain Dupuis | 25,000 |
| NM | Jaune | Disques Seppuku | 14,000 |
| ALB | Jean Monique | Enregistrements I Média | 5,000 |
| ALB | Jeay Grégoire | Jeay Grégoire | 7,000 |
| NM | Jeay Grégoire | Jeay Grégoire | 13,081 |
| NM | Jodoin Geneviève | Musi Art | 27,111 |
| NM | Johnson Sonia | Johnson Sonia | 6,894 |

| PROG | ARTIST/PROJECT | APPLICANT | AMOUNT OFFERED \$ |
|------|--------------------------|------------------------------|-------------------|
| NM | Johnson Sonia | Johnson Sonia | 15,000 |
| ALB | Joseph Edgar | Poirier Marc Joseph Edgar | 11,000 |
| NM | Joseph Edgar | Poirier Marc Joseph Edgar | 17,612 |
| IM | Karkwa | Simone Records | 29,624 |
| NM | Karma Atchykah | Productions Silence d'Or | 9,574 |
| ALB | Keith Kouna | Côté Sylvain | 12,000 |
| ALB | Kodiak | Méga Musique | 14,000 |
| NM | Koriass | Disques 7° Ciel | 25,000 |
| ALB | Lacombe Sébastien | Production Labombe | 22,000 |
| ALB | Lamontagne Julie | Lamontage Julie | 9,500 |
| IM | Larobina Juan Sebastian | Prûche libre | 2,013 |
| NM | Larobina Juan Sebastian | Prûche libre | 13,500 |
| NM | Le Couteur Sandra | Le Couteur Sandra | 15,978 |
| NM | Le Couteur Sandra | Le Couteur Sandra | 15,000 |
| ALB | LeBlanc Lisa | LeBlanc Lisa | 19,000 |
| NM | Léger Daniel | Productions Koonacky | 12,604 |
| ALB | Lepage Lawrence | Prûche libre | 20,000 |
| IM | Lessard Jean-François | L-A Be | 6,000 |
| ALB | Lessard Manuel (LMC'RAR) | Explicit Productions | 5,500 |
| NM | Lessard Manuel (LMC'RAR) | Explicit Productions | 12,981 |
| IM | Letarte Maryse | Disques Artic | 10,005 |
| NM | Letarte Maryse | Disques Artic | 25,000 |
| NM | Léveillé Yves | Productions Yves Léveillé | 9,089 |
| NM | Léveillé Yves | Productions Yves Léveillé | 6,189 |
| NM | Léveillé Yves | Productions Yves Léveillé | 6,399 |
| NM | Léveillé Yves | Productions Yves Léveillé | 10,015 |
| ALB | Lopez Roberto | Curura Musique | 15,000 |
| IM | Malajube | Malajube | 17,164 |
| ALB | Malavoy Tristan | Malavoy Tristan | 20,000 |
| ALB | Mandragore | Art et Musique La Mandragore | 12,000 |
| NM | Mandragore | Art et Musique La Mandragore | 15,000 |
| ALB | Manu Militari | Disques 7° Ciel | 20,000 |
| ALB | Marième | Productions Abuzive Muzik | 15,000 |
| IM | Mauvais Sort | NG Productions | 7,500 |
| NM | Mauvais Sort | NG Productions | 19,858 |
| NM | Mauvais Sort | NG Productions | 10,000 |
| NM | Mauves | Productions KG2 | 25,000 |
| ALB | McGraw Maxime | 640279 N.B. | 14,000 |
| ALB | McIntyre Kevin | McIntyre Kevin | 10,000 |
| NM | McIntyre Kevin | McIntyre Kevin | 12,495 |
| SPP | Menardo | Disques BBT Wreck-Hurdz | 800 |
| SP | Menardo | Disques BBT Wreck-Hurdz | 3,000 |
| ALB | Michèle O. | Ouellette Michèle | 9,000 |
| ALB | Miller Joel | Miller Joel | 9,500 |
| ALB | Mineau Francis | Mineau Francis | 21,000 |
| IM | Misteur Valaire | Agence Rubis Varia | 5,833 |
| SPP | MIVIL | Villeneuve Michel | 3,939 |
| SP | MIVIL | Villeneuve Michel | 6,958 |
| NM | Mononc' Serge & Anonymus | Robert Serge | 6,000 |
| ALB | Moquin Mireille | Moquin Mireille | 8,000 |
| IM | Moran | Ad Litteram | 26,312 |
| IM | Moran | Ad Litteram | 10,502 |

| PROG | ARTIST/PROJECT | APPLICANT | AMOUNT OFFERED \$ |
|------|-----------------------------------|---|-------------------|
| ALB | Myëlle | Blain Marie-Michelle | 11,000 |
| ALB | Niyaz | Terrestrial Lane Productions | 19,000 |
| NM | On a créé un monstre | Slam Disques | 15,000 |
| ALB | Orange Orange | Productions Orange Orange | 19,000 |
| ALB | Orchestre symphonique de Montréal | Orchestre symphonique de Montréal | 14,500 |
| IM | Orchestre symphonique de Montréal | Orchestre symphonique de Montréal | 14,121 |
| IM | Orchestre symphonique de Montréal | Orchestre symphonique de Montréal | 7,500 |
| NM | Orchestre symphonique de Montréal | Orchestre symphonique de Montréal | 9,142 |
| NM | Orkestre des pas perdus | Cross Current Music | 4,485 |
| NM | Orkestre des pas perdus | Cross Current Music | 7,615 |
| IM | Ouellet Karim | Productions Abuzive Muzik | 7,459 |
| IM | Papillon Stéphane | Productions Big Fat Truck | 15,000 |
| ALB | Paquette Sylvie | Paquette Sylvie | 14,000 |
| ALB | Patchostars | Patcheli Likiti Ken | 9,500 |
| ALB | Pawa Up First | Pelletier Serge | 10,000 |
| IM | Perreau Yann | Productions Anacrouse | 1,267 |
| ALB | Perron Isabella | Disques NBW | 25,000 |
| ALB | Pluviose (Dirty Taz) Ted | Productions Silence d'Or – Disques Diasporama | 11,000 |
| ALB | Porcelaine | Scala Mélanie | 19,000 |
| ALB | Quartango | Tangovation | 19,000 |
| ALB | Quatuor de saxophones Nelligan | Guay Jean-François | 10,000 |
| ALB | Ragleela | Productions Marc Labelle | 14,500 |
| NM | Richardson Kim | Star.ca | 25,000 |
| NM | ROA Daniel | Roy Daniel | 20,000 |
| ALB | Rouge pompier | Slam Disques | 6,000 |
| NM | Sage | Iro Productions | 10,494 |
| NM | Sage | Iro Productions | 8,050 |
| ALB | Saint-Aubin Brigitte | L-A Be | 15,000 |
| NM | Simard Sylvain-Henri | Simard Sylvain-Henri | 7,759 |
| IM | Suroît | Suroît Musique | 7,152 |
| NM | Surveillantes | Surveillantes | 13,656 |
| NM | Surveillantes | Surveillantes | 10,474 |
| ALB | Taktika | Explicit Productions | 11,500 |
| NM | Taktika | Explicit Productions | 21,528 |
| ALB | Thompson Kevin | Productions 36 mm | 20,000 |
| NM | Tireux d'roches | Coop services artistiques Faux-Monnayeurs | 10,000 |
| ALB | Tocadéo | Productions Serge Paré | 20,000 |
| IM | Tocadéo | Productions Serge Paré | 7,500 |
| IM | Tocadéo | Productions Serge Paré | 7,500 |
| IM | Tricot Machine | Tricot Machine | 3,450 |
| IM | Tricot Machine | Tricot Machine | 15,000 |
| IM | Tricot Machine | Tricot Machine | 2,214 |
| IM | Tricot Machine | Tricot Machine | 15,000 |
| NM | Trois | Brigade Nord | 8,084 |
| NM | Turbo Distortion | Kay Productions Musique | 6,000 |
| ALB | Vancouver symphonique | Centre culturel francophone de Vancouver | 25,000 |
| ALB | Vent du Nord | Productions Le Vent du Nord | 12,000 |
| IM | Vent du Nord | Productions Le Vent du Nord | 4,113 |
| ALB | Vivo | Vivo | 10,500 |
| NM | Watson Maybe | Productions Abuzive Muzik | 15,000 |
| NM | Watson Maybe | Productions Abuzive Muzik | 15,000 |

| PROG | ARTIST/PROJECT | APPLICANT | AMOUNT OFFERED \$ |
|---|-----------------------------|-------------------------------|-------------------|
| NM | Watters Andrée | S7 Productions | 25,000 |
| NM | Webster | Productions Abuzive Muzik | 15,000 |
| IM | Zaldivar Rafaël | Zaldivar Rafaël | 4,163 |
| IM | Zaldivar Rafaël | Zaldivar Rafaël | 7,500 |
| NM | ZPN | Mujipatayi David | 25,000 |
| Total | | | 3,190,857 |
| | | | |
| PROG | ARTIST/PROJECT | APPLICANT | AMOUNT OFFERED \$ |
| SONG PRODUCTION & PROMOTION – EMERGING ARTISTS | | | |
| SEA | Audrey Emery | Brossard Audrey | 11,296 |
| SEA | Beat Market | Beat Market Productions | 8,361 |
| SEA | Benoit Paradis Trio | Paradis Benoit | 5,257 |
| SEA | Couturier Félix-Antoine | Couturier Félix-Antoine | 7,988 |
| SEA | Daure Valérie | Daure Valérie | 10,000 |
| SEA | Di Van | Chassé Geneviève - Baril Marc | 10,345 |
| SEA | Doo-Kingué Cécile | Doo-Kingué Cécile | 10,000 |
| SEA | Hôtesses d'Hilaire | Brideau Serge | 10,000 |
| SEA | Klô Pelgag | Pelletier-Gagnon Chloé | 11,453 |
| SEA | Marcie | Michaud-Gagnon Marcie | 10,000 |
| SEA | Mélogramme | Mélogramme | 7,863 |
| SEA | Proulx-Cloutier Émile | Proulx-Cloutier Émile | 10,000 |
| SEA | Quatuor Mains Libres | Mains Libres | 6,467 |
| SEA | Roussel Anthony | Roussel Anthony | 8,577 |
| SEA | Trio BBQ | Quirion Vincent | 7,064 |
| SEA | Vallières Félix-Antoine | Vallières Félix-Antoine | 11,321 |
| SEA | Vieno Cédric | Vienneau Cédric | 6,732 |
| Total | | | 152,724 |
| | | | |
| PROG | SONGWRITER AND COMPOSER | ARTIST/PROJECT | AMOUNT OFFERED \$ |
| SONGWRITING & COMPOSITION GRANTS | | | |
| SCG | Azzaoui Jamil | Dufour Pascal | 1,200 |
| SCG | Alarie Maxime | Sage | 1,200 |
| SCG | Alexandre-Beaulieu Ève | Vivo | 2,000 |
| SCG | Aliafgerad Azam | Azam Ali | 2,000 |
| SCG | Allard Josée | Leoffenders | 1,360 |
| SCG | Allard Pascal | Mixmania 2 | 2,000 |
| SCG | Ameni Joseph | ZPN | 800 |
| SCG | Arapyan Arden | Arden | 1,600 |
| SCG | Archambault Émilie | Oliva Luis | 400 |
| SCG | Aubertin Steven | Vestons | 2,000 |
| SCG | Auclair Éric | VioleTT Pi | 120 |
| SCG | Auger Frédéric | Lessard Manuel | 100 |
| SCG | Augustin Thomas | Malajube | 1,408 |
| SCG | Bachand Martin | Dupré Marc | 200 |
| SCG | Baron Frédéric | Desjardins Boom | 240 |
| SCG | Baron Frédéric | Dupré Marc | 200 |
| SCG | Barriault Alain | Bodh'aktan | 280 |
| SCG | Bastien Carl | Gatineau | 264 |
| SCG | Beauchemin-Perreault Hubert | Nova Billy | 800 |
| SCG | Beaudin David | Watson Maybe | 133 |
| SCG | Beaudoin Andréanne | Lessard Manuel | 200 |
| SCG | Beaudoin Nicolas | Dales Hawerchuk | 233 |

| PROG | SONGWRITER AND COMPOSER | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|---------------------------|-------------------------|-------------------|
| SCG | Beaulieu-Girard Frédéric | Monogrenade | 1,040 |
| SCG | Bédard Alain | Bédard Auguste Quartet | 2,000 |
| SCG | Bégin Claude | Maybe Watson | 1,996 |
| SCG | Bégin Claude | Ambianceurs | 500 |
| SCG | Bégin Claude | Marième | 1,520 |
| SCG | Bélanger Louis-Charles | Marième | 508 |
| SCG | Bélanger Nicolas | Sir Pathétik | 100 |
| SCG | Beldor Sacha | Sir Pathétik | 800 |
| SCG | Beldor Sacha | Ale Dee | 800 |
| SCG | Bellemare Sabrina | Orange Orange | 2,000 |
| SCG | Belliard Alexandre | Clément Jacques | 200 |
| SCG | Belliveau George | Belliveau George | 2,000 |
| SCG | Bénac Michel | ZPN | 600 |
| SCG | Bereau Anouk | Daoust Yves | 160 |
| SCG | Bergeron Marie-Philippe | Bergeron Marie-Philippe | 2,000 |
| SCG | Bergeron Philippe | Philippe B | 2,000 |
| SCG | Bérubé Raphaël | Sir Pathétik | 2,000 |
| SCG | Bérubé Raphaël | Nova Billy | 1,230 |
| SCG | Blais Frédéric S. | Lessard Manuel | 100 |
| SCG | Blais Marc-André | Jervais | 2,000 |
| SCG | Blais-Montpetit Sébastien | Caracol | 120 |
| SCG | Blanchard Éric | Gréffard Sébastien | 389 |
| SCG | Blanchette Stéphane | Farhoud Dionne Alecka | 400 |
| SCG | Bodreil Nimi | Ambianceurs | 40 |
| SCG | Boisvert David | Treizième étage | 400 |
| SCG | Boisvert David | Ale Dee | 2,000 |
| SCG | Boisvert David | Nova Billy | 400 |
| SCG | Boivin Valérie | Boivin Valérie | 400 |
| SCG | Boivin Yanick | Desjardins Boom | 468 |
| SCG | Bolivar Barthélémy | Marijosée | 1,000 |
| SCG | Borduas Pierre | Sage | 288 |
| SCG | Bori Edgar | Gagnon Suzanne | 393 |
| SCG | Bouchara Charly | Séguin Richard | 400 |
| SCG | Bouchard Christian | Bouchard Christian | 2,000 |
| SCG | Bouchard François-Olivier | Marième | 508 |
| SCG | Bouchard Marie-Mai | Dupré Marc | 268 |
| SCG | Bouchard Marie-Mai | Bodh'aktan | 132 |
| SCG | Bouchard Simon | Nova Billy | 40 |
| SCG | Boudreau Danny | Brossard Isabelle | 2,000 |
| SCG | Bouffard Dominique | Bouffard Dominique | 2,000 |
| SCG | Boulanger Tommy | Sir Pathétik | 500 |
| SCG | Bourdon Sarah | Bourdon Sarah | 2,000 |
| SCG | Boussaroqué Ingried | Mandragore | 2,000 |
| SCG | Breault André | Treizième étage | 800 |
| SCG | Brien Luc | Breastfeeders | 2,000 |
| SCG | Brousseau Éric | Gatineau | 2,000 |
| SCG | Brunelle Michel | Shock Stefie | 24 |
| SCG | Brunet David | Michaud Patrice | 200 |
| SCG | Burke Danielle | Surveillantes | 1,200 |
| SCG | Cadieux Diane | Vii | 720 |
| SCG | Cadieux-Chevrier Virginie | Vii | 680 |
| SCG | Campbell Cynthia | Ale Dee | 200 |

| PROG | SONGWRITER AND COMPOSER | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|------------------------------|-------------------|-------------------|
| SCG | Campbell Kristina | Florence K | 400 |
| SCG | Cargnello Paul | Shock Stefie | 64 |
| SCG | Caron Stephan | Shock Stefie | 2,000 |
| SCG | Chabot Marc | Gagnon Suzanne | 40 |
| SCG | Chabot Marc | Séguin Richard | 800 |
| SCG | Chang Wilbert | Treizième étage | 80 |
| SCG | Charrette Alexandre | Nova Billy | 100 |
| SCG | Chiasson Samuel | Belliveau George | 800 |
| SCG | Ciciola Jason | Vii | 200 |
| SCG | Clairmont Martin | Écho Kalypso | 2,000 |
| SCG | Clément Marie-Josée | Marijosée | 1,400 |
| SCG | Cloutier Jean-Thomas | Sage | 2,000 |
| SCG | Cloutier Jean-Thomas | Lessard Manuel | 1,200 |
| SCG | Collette Mathieu | Monogrenade | 1,212 |
| SCG | Comtois Annie | Comtois Annie | 2,000 |
| SCG | Cormier Gino | Belliveau George | 800 |
| SCG | Côté Alexandre | Côté Alexandre | 2,000 |
| SCG | Côté Louis | Mixmania 2 | 1,600 |
| SCG | Cournoyer Mathieu | Malajube | 1,152 |
| SCG | Courtemanche Daniel | Écho Kalypso | 2,000 |
| SCG | Cyr Jean-Sébastien | Gatineau | 2,000 |
| SCG | Dagenais Vincent | Delta 20 | 2,000 |
| SCG | Dagher Sean | Mandragore | 800 |
| SCG | Daigneault Patrice | Watson Maybe | 133 |
| SCG | D'Amour France | Delta 20 | 800 |
| SCG | Daoust Rémi-Richard | Lessard Manuel | 200 |
| SCG | Daoust Yves | Daoust Yves | 1,600 |
| SCG | Daunais Yanick | Novembre Olivier | 920 |
| SCG | Daure Valérie | Sir Pathétik | 200 |
| SCG | Daure Valérie | Ambianceurs | 296 |
| SCG | Daure Valérie | Nova Billy | 24 |
| SCG | de Grosbois-Garand Alexandre | Genticorum | 304 |
| SCG | Deschamps Sylvain | VioléTT Pi | 40 |
| SCG | Desjardins Daniel | Desjardins Boom | 2,000 |
| SCG | Desroches Maxime | Lessard Manuel | 800 |
| SCG | Dethier Robert | Desjardins Boom | 800 |
| SCG | Dion Céline | Dupré Marc | 600 |
| SCG | Domingue Tétreault Caroline | D'Été Caroline | 2,000 |
| SCG | Dompierre Jacinthe | Daoust Yves | 80 |
| SCG | Dubé Charles | Dubé Charles | 2,000 |
| SCG | Dubé Marie-Hélène | Vivo | 80 |
| SCG | Dubois Emmanuel | Watson Maybe | 265 |
| SCG | Dubreuil Martin | Breastfeeders | 1,776 |
| SCG | Duchesne Francis | Vivo | 144 |
| SCG | Dufour Pascal | Dufour Pascal | 2,000 |
| SCG | Dufour Stéphane | Lapointe Éric | 268 |
| SCG | Dugas Norman | Roa Daniel | 120 |
| SCG | Duguay Marjolaine | Duguay Marjolaine | 2,000 |
| SCG | Duhaimé Alexandre | Ale Dee | 2,000 |
| SCG | Duhaimé Julie | Lessard Manuel | 200 |
| SCG | Dupré Marc | Dupré Marc | 2,000 |
| SCG | Duval François | Breastfeeders | 1,176 |

| PROG | SONGWRITER AND COMPOSER | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|---------------------------|--------------------------------|-------------------|
| SCG | Facal Carole | Caracol | 2,000 |
| SCG | Falquet Yann | Genticorum | 404 |
| SCG | Farhoud Abla | Farhoud Dionne Alecka | 2,000 |
| SCG | Farhoud Dionne Alecka | Farhoud Dionne Alecka | 2,000 |
| SCG | Farhoud Dionne Chafik | Farhoud Dionne Alecka | 400 |
| SCG | Faucher Dominic | Tracteur Jack | 1,870 |
| SCG | Faucher Thierry | Tracteur Jack | 354 |
| SCG | Favreau Patrice | Vestons | 400 |
| SCG | Fichaud Danielle | Oliva Luis | 200 |
| SCG | Fie Olympe | ZPN | 400 |
| SCG | Fie Olympe | Yao | 2,000 |
| SCG | Fontaine Moffet Daniel | Lessard Manuel | 464 |
| SCG | Fortier Jean-François | Dufour Pascal | 400 |
| SCG | Fortin Dimitri | Michaud Patrice | 20 |
| SCG | Fortin Pierre | Dales Hawerchuk | 1,233 |
| SCG | Fournier Gilles | Roa Daniel | 280 |
| SCG | Francoeur Michel | Boivin Valérie | 400 |
| SCG | Frappier Christian | Gagnon Suzanne | 364 |
| SCG | Frappier Christian | Duguay Marjolaine | 602 |
| SCG | Fréchette Marc-André | Sir Pathétik | 100 |
| SCG | Freynet Raphaël | Freynet Raphaël | 2,000 |
| SCG | Fuchs Jessy | Charlie Foxtrot | 2,000 |
| SCG | Gabriel Maxime | Treizième étage | 400 |
| SCG | Gagné Jocelyn | Breastfeeders | 976 |
| SCG | Gagné Philippe | Treizième étage | 400 |
| SCG | Gagnon François | Isabeau et les chercheurs d'or | 2,000 |
| SCG | Gagnon Karl | VioleTT Pi | 2,000 |
| SCG | Gagnon Mathieu | Shock Stefie | 200 |
| SCG | Gagnon Mélanie | Mélane | 2,000 |
| SCG | Gagnon Steve | Delta 20 | 2,000 |
| SCG | Gagnon Suzanne | Gagnon Suzanne | 1,603 |
| SCG | Gagnon Tommy | Delta 20 | 2,000 |
| SCG | Gagnon-Coupal Thomas | Watson Maybe | 2,000 |
| SCG | Gasse Manuel | Gratton Antoine | 480 |
| SCG | Gemme Pascal | Genticorum | 1,092 |
| SCG | Germain Lindsay-Dora | Sage | 192 |
| SCG | Giguère Robitaille Jasmin | Charlie Foxtrot | 960 |
| SCG | Girardin Samuel | D'Été Caroline | 200 |
| SCG | Goguen Christian | Belliveau George | 760 |
| SCG | Gosselin Éric | Surveillantes | 1,200 |
| SCG | Gosselin Jérémie | Surveillantes | 1,200 |
| SCG | Goulet Kim | Nova Billy | 400 |
| SCG | Gousy Éric | Bodh'aktan | 80 |
| SCG | Granger Anique | Granger Anique | 2,000 |
| SCG | Gratton Antoine | Gratton Antoine | 2,000 |
| SCG | Gravel Éric | Nova Billy | 100 |
| SCG | Graveline Éric | Vivo | 2,000 |
| SCG | Gréffard Sébastien | Gréffard Sébastien | 2,000 |
| SCG | Grégoire François | Écho Kalypso | 118 |
| SCG | Grogg Alexandre | Bédard Auguste Quartet | 400 |
| SCG | Guénnette Olivier | Watson Maybe | 2,000 |
| SCG | Guérin-St-Louis Alexandre | Vestons | 2,000 |

| PROG | SONGWRITER AND COMPOSER | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|--------------------------|------------------------|-------------------|
| SCG | Guertin Stéphane | Vivo | 2,000 |
| SCG | Guité Guillaume | Charlie Foxtrot | 2,000 |
| SCG | Habimana Ismail | Ambianceurs | 2,000 |
| SCG | Haché Mireille | Belliveau George | 600 |
| SCG | Hamel Dominique | Orange Orange | 2,000 |
| SCG | Hebert Danielle | Leoffenders | 1,840 |
| SCG | Hiebert Carlin | Marijosée | 800 |
| SCG | Houde Olivier | Tracteur Jack | 621 |
| SCG | Houldé Maxime | Treizième étage | 160 |
| SCG | Houle Marianne | Monogrenade | 1,212 |
| SCG | Hovington Jonathan | Treizième étage | 800 |
| SCG | Hoyi Yaovi | Yao | 2,000 |
| SCG | Izzo Tino | Vii | 400 |
| SCG | Jalbert David | Sir Pathétik | 480 |
| SCG | Jean Ronald | Nova Billy | 100 |
| SCG | Jean-Laurent Andy | Treizième étage | 176 |
| SCG | Jeay Grégoire | Mandragore | 800 |
| SCG | Jeay Grégoire | Jeay Grégoire | 400 |
| SCG | Jedrychowsky Jean Leslie | Jed John | 2,000 |
| SCG | Joseph Herby | Sir Pathétik | 200 |
| SCG | Joseph Herby | Nova Billy | 2,000 |
| SCG | Joseph Patrick | Sir Pathétik | 200 |
| SCG | Joseph Patrick | Nova Billy | 100 |
| SCG | Kennedy Philip | Watson Maybe | 400 |
| SCG | Khoriaty Florence | Florence K | 2,000 |
| SCG | Labbé Richard | Shock Stefie | 120 |
| SCG | Lacasse Chloé | Lacasse Chloé | 2,000 |
| SCG | Lagueux Jean Philippe | Desjardins Boom | 464 |
| SCG | Lajoie-Blouin Emmanuel | Watson Maybe | 1,633 |
| SCG | Lajoie-Blouin Emmanuel | Ambianceurs | 68 |
| SCG | Lajoie-Blouin Emmanuel | Marième | 100 |
| SCG | Lalonde Michel | Lalonde Michel | 2,000 |
| SCG | Lambert Michel | Bédard Auguste Quartet | 800 |
| SCG | Landry Keven | Bodh'aktan | 1,600 |
| SCG | Langevin Olivier | Dales Hawerchuk | 500 |
| SCG | Langlois Robert | Bodh'aktan | 1,536 |
| SCG | Lapointe Éric | Lapointe Éric | 264 |
| SCG | Lapointe Thomas | Sarahmée | 693 |
| SCG | Lapointe Thomas | Ambianceurs | 32 |
| SCG | Laroche Manuel | Gratton Antoine | 160 |
| SCG | Laroche Manuel | Dufour Pascal | 400 |
| SCG | Larocque Michel | ZPN | 80 |
| SCG | Larocque Amélie | Boivin Valérie | 800 |
| SCG | Laurence Benjamin | Marième | 80 |
| SCG | Laurin David | Sir Pathétik | 100 |
| SCG | Laurin David | Nova Billy | 100 |
| SCG | Lavoie Daniel | Brossard Isabelle | 2,000 |
| SCG | Lebeau Dominique | Dufour Pascal | 400 |
| SCG | Lecour David | Novembre Olivier | 200 |
| SCG | Legaré Gylles | Gréffard Sébastien | 465 |
| SCG | Léger Daniel | Belliveau George | 800 |
| SCG | Lessard François | Monogrenade | 1,212 |

| PROG | SONGWRITER AND COMPOSER | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|-------------------------|------------------------|-------------------|
| SCG | Lessard Manuel | Lessard Manuel | 2,000 |
| SCG | Letarte Maryse | Letarte Maryse | 2,000 |
| SCG | Lévesque Manon | Boivin Valérie | 800 |
| SCG | Lizotte Martin | Caracol | 64 |
| SCG | Lohamba Akena Okoko | Watson Maybe | 200 |
| SCG | Lozano Frank | Bédard Auguste Quartet | 400 |
| SCG | Lussier Mathieu | Lussier Mathieu | 2,000 |
| SCG | Lussier René | D'Été Caroline | 400 |
| SCG | Maheu Éric | Desjardins Boom | 2,000 |
| SCG | Maheu Éric | Delta 20 | 160 |
| SCG | Mallet Mathieu | Mallet Mathieu | 2,000 |
| SCG | Marchildon Michel | Marchildon Michel | 2,000 |
| SCG | Marier Paule | D'Été Caroline | 400 |
| SCG | Marin Davin | Bouffard Dominique | 400 |
| SCG | Marin Steve | Dupré Marc | 400 |
| SCG | Marinof Gautier | Delta 20 | 544 |
| SCG | Martin Jimmy | Lessard Manuel | 1,200 |
| SCG | Mathieu Louis-Marie | Brossard Isabelle | 4,000 |
| SCG | Maurice Ralph Michel | Lessard Manuel | 400 |
| SCG | Mbikay Kamenga | Treizième étage | 2,000 |
| SCG | McLellan Suzie | Breastfeeders | 1,456 |
| SCG | McLellan Suzie | Shock Stefie | 80 |
| SCG | Meunier Marc-Olivier | Novembre Olivier | 2,000 |
| SCG | Michaud Patrice | Michaud Patrice | 2,000 |
| SCG | Millette Samuel | Sir Pathétik | 2,000 |
| SCG | Millette Samuel | Nova Billy | 1,600 |
| SCG | Mineau Francis | Malajube | 1,280 |
| SCG | Mineau Julien | Malajube | 2,000 |
| SCG | Minville Nelson | Dupré Marc | 2,400 |
| SCG | Miron Emmanuelle | Daoust Yves | 80 |
| SCG | Moorman Jonathan | Bodh'aktan | 80 |
| SCG | Morin Steeve | Lessard Manuel | 400 |
| SCG | Morin-Lapointe Marjorie | Maloria | 1,600 |
| SCG | Morissette Geneviève | Gagnon Suzanne | 400 |
| SCG | Morissette Julien | Tracteur Jack | 354 |
| SCG | Muiapatayi David | ZPN | 2,000 |
| SCG | Naud Patrick | Breastfeeders | 1,040 |
| SCG | Ndiaye Aly | Marième | 100 |
| SCG | Ndiaye Marième | Marième | 532 |
| SCG | Nguyen Bao-Khank | Vii | 200 |
| SCG | Nicol Jean-Sébastien | Gatineau | 136 |
| SCG | Nolet Ouellet Alexis | Lessard Manuel | 64 |
| SCG | Nolet Ouellet Étienne | Lessard Manuel | 64 |
| SCG | Okito Lutula Orphée | Yao | 200 |
| SCG | Oltra Marcello | Vestons | 2,000 |
| SCG | Oni Koudjo Etousse | Treizième étage | 400 |
| SCG | Oni Koudjo Etousse | Ambianceurs | 2,900 |
| SCG | Ouellet Karim | Sarahmée | 150 |
| SCG | Ouellet Karim | Marième | 312 |
| SCG | Ouellet Sarahmée | Sarahmée | 1,450 |
| SCG | Ouimet Hugo | Delta 20 | 880 |
| SCG | Ourti Hakim | Treizième étage | 100 |

| PROG | SONGWRITER AND COMPOSER | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|--------------------------|----------------------|-------------------|
| SCG | Painchaud Éloi | Clément Jacques | 800 |
| SCG | Painchaud Éloi | Gratton Antoine | 660 |
| SCG | Papineau-Plourde Jonatan | Vestons | 2,000 |
| SCG | Paquette Sylvie | Gagnon Suzanne | 400 |
| SCG | Passaro Raphaël | Treizième étage | 2,000 |
| SCG | Pelletier Éric | Lessard Manuel | 200 |
| SCG | Perreault Hubert | Sir Pathétik | 400 |
| SCG | Perreault Hubert | Treizième étage | 360 |
| SCG | Perreault Hubert | Ale Dee | 1,600 |
| SCG | Perron Charles | Dales Hawerchuk | 750 |
| SCG | Pigeon Jean-Michel | Monogrenade | 2,000 |
| SCG | Pineault Claude | Brossard Isabelle | 400 |
| SCG | Pineault Claude | Desjardins Boom | 800 |
| SCG | Pluviose Teddy | Sage | 144 |
| SCG | Poirier Monique | Belliveau George | 600 |
| SCG | Pomerleau Martin | Pomerlo | 2,000 |
| SCG | Pouponneau Karmel | Nova Billy | 800 |
| SCG | Proulx Émilie | Proulx Émilie | 2,000 |
| SCG | Provost Éric | Écho Kalypso | 2,000 |
| SCG | Pulver Murray | Roa Daniel | 120 |
| SCG | Quenneville Jason | ZPN | 2,000 |
| SCG | Raïd Amine | Sage | 2,000 |
| SCG | Raïd Fayçal | Sage | 680 |
| SCG | Rancourt Mathieu | Delta 20 | 84 |
| SCG | Rannou Martin | Bodh'aktan | 132 |
| SCG | Raymond Zacharie | Marième | 100 |
| SCG | Raymond Zacharie | Lessard Manuel | 400 |
| SCG | Richard Alexandre | Bodh'aktan | 2,000 |
| SCG | Ridjanovic Ogden | Watson Maybe | 728 |
| SCG | Riopel Simon | Genticorum | 200 |
| SCG | Riscalla Sébastien | Maloria | 1,600 |
| SCG | Riscalla Sébastien | Lessard Manuel | 1,200 |
| SCG | Riscalla Sébastien | Ale Dee | 800 |
| SCG | Riscalla Sébastien | Nova Billy | 400 |
| SCG | Roasngar Romain | Ambianceurs | 2,000 |
| SCG | Robert Danny | Treizième étage | 400 |
| SCG | Robichaud Mario | Belliveau George | 200 |
| SCG | Robitaille Olivier | Lessard Manuel | 200 |
| SCG | Roy Daniel | Roa Daniel | 2,000 |
| SCG | Roy Jean-Philippe | Breastfeeders | 40 |
| SCG | Ruberamgeyo William | Ambianceurs | 186 |
| SCG | Rubilar Rodrigo | Vivo | 240 |
| SCG | Ruest Jonathan | Sir Pathétik | 400 |
| SCG | Ruest Jonathan | Nova Billy | 400 |
| SCG | Russo Garrido Daniel | Ambianceurs | 2,000 |
| SCG | Scala Steve | Shock Stefie | 100 |
| SCG | Séguin Richard | Séguin Richard | 2,000 |
| SCG | Séguin Sébastien | Dales Hawerchuk | 2,000 |
| SCG | Séguin Sylvain | Dales Hawerchuk | 2,000 |
| SCG | Sene Senaya | ZPN | 240 |
| SCG | Simard Matthieu | Daoust Yves | 80 |
| SCG | Simard Sylvain-Henri | Simard Sylvain-Henri | 2,000 |

| PROG | SONGWRITER AND COMPOSER | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|--------------|---|------------------------------------|-------------------|
| SCG | Soucy Nicolas | Lessard Manuel | 64 |
| SCG | Soucy Nicolas | Treizième étage | 100 |
| SCG | St-André Yanick | Vestons | 2,000 |
| SCG | St-Aubin Richard | Sarahmée | 907 |
| SCG | St-Aubin Richard | Treizième étage | 536 |
| SCG | St-Gelais Frédéric | Dupré Marc | 332 |
| SCG | St-Jean Claude | Orkestre des pas perdus | 2,000 |
| SCG | St-Laurent Kevin | Lessard Manuel | 200 |
| SCG | St-Louis Nicolas | Sir Pathétik | 1,400 |
| SCG | St-Louis Nicolas | Nova Billy | 800 |
| SCG | St-Martin Cyrus | Treizième étage | 132 |
| SCG | St-Onge Guy | Villeneuve Annie | 200 |
| SCG | Tanguay Éric | Bodh'aktan | 80 |
| SCG | Tardif Guillaume | Charlie Foxtrot | 960 |
| SCG | Terrien Geneviève | Boivin Valérie | 800 |
| SCG | Tétreault Martin | Shock Stefie | 200 |
| SCG | Thériault Alexandre | Sir Pathétik | 1,200 |
| SCG | Thériault Alexandre | Nova Billy | 800 |
| SCG | Thouin Marjolaine | Séguin Richard | 400 |
| SCG | Tilli Heythem | Marième | 80 |
| SCG | Topping Tyrone | Marième | 160 |
| SCG | Tremblay Clément Jacques | Clément Jacques | 2,000 |
| SCG | Tremblay Luc | Jed John | 1,200 |
| SCG | Tremblay Mara | Gratton Antoine | 200 |
| SCG | Tricand Thierry | Nova Billy | 400 |
| SCG | Truman Maxime | Sage | 2,000 |
| SCG | Vachon Martin | Bourdon Sarah | 1,600 |
| SCG | Valiquette Éric | Dufour Pascal | 1,200 |
| SCG | Valiquette Simon-Olivier | Lessard Manuel | 100 |
| SCG | Valladares Jorge | Treizième étage | 160 |
| SCG | Vallejos Olga | Yao | 80 |
| SCG | Vallières Vincent | D'Été Caroline | 800 |
| SCG | Valois Isabeau | Isabeau et les chercheurs d'or | 1,000 |
| SCG | Valsaint Barnev | Treizième étage | 132 |
| SCG | Veilleux Steve | Kaïn | 2,000 |
| SCG | Véronneau Julien | Écho Kalypso | 2,000 |
| SCG | Villeneuve Annie | Villeneuve Annie | 600 |
| SCG | Vincent Marc | Sir Pathétik | 200 |
| SCG | Vincent Marc | Ale Dee | 800 |
| SCG | Vincent Marc | Nova Billy | 400 |
| SCG | Viviers Simon | Charlie Foxtrot | 960 |
| SCG | Vrignon-Tessier Denis | Surveillantes | 1,200 |
| SCG | Webster John | Desjardins Boom | 400 |
| SCG | Zahab Miray | Ale Dee | 200 |
| Total | | | 353,737 |
| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
| | ARTIST MANAGEMENT | | |
| AM | Basta Management | Chinatown | 10,000 |
| AM | Bonsound | Breastfeeders | 10,000 |
| AM | Coop services artistiques Faux-Monnayeurs | D'Octobre Francis - Cargnello Paul | 15,000 |
| AM | Doucet Carol | LeBlanc Lisa - Joseph Edgar | 15,000 |

| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------------------------------------|---|---|-------------------|
| AM | Durand Musique Management | Roa Daniel | 10,000 |
| AM | Durand Pierre-Luc | Eli et Papillon – Diouf Élage | 15,000 |
| AM | Gestion Nuland | Officer Jordan | 10,000 |
| AM | Iconoclaste Musique | Proulx Émilie – VioleTT Pi | 15,000 |
| AM | Impresaria | Desrosiers Yves – Toupin Geneviève | 15,000 |
| AM | L'Appel du large | Lacasse Chloé | 10,000 |
| AM | Mo'Fat Management | Giguère David | 10,000 |
| AM | Opak Media | Arthur Marie-Pierre | 10,000 |
| AM | Productions Anacrouse | Major Catherine | 10,000 |
| AM | Productions EM | Hélie Laurence – Baron Frédéric | 15,000 |
| AM | Productions l'Entrepôt | McIntyre Kevin – Bergeron Marie-Philippe | 8,615 |
| AM | Productions Marie Bujold | Hurni Lara | 10,000 |
| AM | Productions Pacifique Barrette | Leclerc Salomé | 10,000 |
| AM | R-Management | Alfa Rococo | 10,000 |
| AM | Tryskell Communication | Gaëlle | 10,000 |
| Total | | | 218,615 |
| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
| MARKET SUPPORT FOR BUSINESS | | | |
| MSB | 100 Nons | Québec (Rideau 12-02) | 1,177 |
| MSB | 9° Vague | France (11-07) | 1,881 |
| MSB | À l'Infini Communications | Moncton (11-11) | 978 |
| MSB | À l'Infini Communications | Moncton (ECMA 12-04) | 1,273 |
| MSB | ANIM | France (BIS de Nantes MIDEM 12-01) | 5,541 |
| MSB | APCM | Contact Ouest (11-09) | 1,211 |
| MSB | APCM | Événements 10-11 | 3,552 |
| MSB | APCM | Québec (Rideau 12-02) | 853 |
| MSB | APCM | Rouyn-Noranda (FME 11-09) | 735 |
| MSB | Avalanche Productions | Toronto (11-06) | 660 |
| MSB | Bunker d'Auteuil | France (BIS de Nantes – Bruxelles 12-01) | 1,899 |
| MSB | C4 Productions | Bordeaux – France (11-04) | 2,675 |
| MSB | C4 Productions | France (Transmusicales 11-11) | 2,825 |
| MSB | Coop services artistiques Faux-Monnayeurs | Belgique-France (11-07) | 1,450 |
| MSB | Coop services artistiques Faux-Monnayeurs | France (BIS de Nantes 12-01) | 975 |
| MSB | Coop Services artistiques Faux-Monnayeurs | Roseq (11-10) | 1,025 |
| MSB | Coup de cœur francophone | Contact Ouest (11-09) | 751 |
| MSB | Coup de cœur francophone | Événements 10-11 | 4,640 |
| MSB | Coup de cœur francophone | Festival de la chanson de Tadoussac (11-06) | 600 |
| MSB | Coup de cœur francophone | Festival en chanson de la Petite-Vallée (11-06) | 1,082 |
| MSB | Coup de cœur francophone | France (BIS de Nantes 12-01) | 825 |
| MSB | Coup de cœur francophone | Ontario (Contact ontariois 12-01) | 440 |
| MSB | Coup de cœur francophone | Rouyn-Noranda (FME 11-09) | 887 |
| MSB | Cross Current Music | États-Unis (New-York APAP 12-01) | 2,270 |
| MSB | Cross Current Music | Womex (11-10) | 2,585 |
| MSB | DEP Distribution | France (Midem 12-01) | 5,350 |
| MSB | Disques 7° Ciel | France (Transmusicales 11-11) | 3,050 |
| MSB | Disques 7° Ciel | Paris-Bourges (11-04) | 2,850 |
| MSB | Disques Artic | Midem (12-01) | 2,960 |
| MSB | Disques Nomade | France (11-09) | 1,308 |
| MSB | Disques Nomade | Winnipeg (Festival voyageurs 12-02) | 859 |
| MSB | Distribution Select | France (Midem 12-01) | 7,936 |
| MSB | Doucet Carol | BIS de Nantes (12-01) | 1,662 |

| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|------|--|--|-------------------|
| MSB | Doucet Carol | Contact Ouest (11-09) | 853 |
| MSB | Doucet Carol | France (L'Estival 11-09) | 2,111 |
| MSB | Doucet Carol | ECMA (11-04) | 877 |
| MSB | Duhaut Productions | France (Midem 12-01) | 2,336 |
| MSB | Éditions Matita | France (11-05) | 2,350 |
| MSB | Festival acadien de Caraquet | Événements 10-11 | 2,720 |
| MSB | Festival acadien de Caraquet | France – Suisse (12-03) | 2,987 |
| MSB | Festival acadien de Caraquet | Lafayette (USA 11-10) | 2,275 |
| MSB | Festival acadien de Caraquet | Moncton (Francofête 11-11) | 714 |
| MSB | Festival acadien de Caraquet | Québec (Rideau 12-02) | 878 |
| MSB | Festival de musique émergente | France (Transmusicales et Dijon 11-11) | 2,600 |
| MSB | Festival de musique émergente | Texas (SBSW 12-03) | 2,150 |
| MSB | Festival international de la chanson de Granby | France – Belgique (12-01) | 2,080 |
| MSB | Festival international de la chanson de Granby | France (11-11) | 1,965 |
| MSB | Festival international de la chanson de Granby | Moncton (Francofête 11-11) | 756 |
| MSB | Festival international de la chanson de Granby | Montauban – Albi (11-07) | 700 |
| MSB | Festival international de la chanson de Granby | Québec (Rideau 12-02) | 1,000 |
| MSB | Festival international de la chanson de Granby | Rideau (11-02) | 860 |
| MSB | Festival international de la chanson de Granby | Roseq (11-10) | 565 |
| MSB | Gestion Nuland | France (11-09) | 2,588 |
| MSB | Gestion Nuland | France (BIS de Nantes 12-01) | 1,870 |
| MSB | Go Musique | France (BIS de Nantes - Midem 12-01) | 4,625 |
| MSB | Impresaria | France (11-09) | 2,475 |
| MSB | Impressarium | Texas (SBSW 12-03) | 2,720 |
| MSB | Lafab Musique | Contact Ouest (11-09) | 1,010 |
| MSB | M pour Montréal | Texas (SBSW 12-03) | 2,353 |
| MSB | M pour Montréal | Toronto (CMW 12-03) | 484 |
| MSB | Mr Label | Allemagne (11-05) | 2,545 |
| MSB | Mr Label | Espagne-France (11-04) | 2,680 |
| MSB | Mr Label | France - Allemagne (11-09) | 2,188 |
| MSB | Mujipatayi David | BIS de Nantes & Midem (12-01) | 4,006 |
| MSB | MUTEK | Allemagne (11-09) | 1,405 |
| MSB | Opak Média | Paris-Bourges (11-04) | 2,477 |
| MSB | Productions Abuzive Muzik | Bruxelles (11-06) | 1,300 |
| MSB | Productions Abuzive Muzik | France (BIS de Nantes 12-01) | 2,020 |
| MSB | Productions Abuzive Muzik | Texas (SBSW 12-03) | 1,206 |
| MSB | Productions Anacrouse | France (11-09) | 1,900 |
| MSB | Productions Anacrouse | France (BIS de Nantes 12-01) | 2,892 |
| MSB | Productions de la ChantEauFête | Événements 10 | 2,307 |
| MSB | Productions de la ChantEauFête | Roseq (11-10) | 708 |
| MSB | Productions Étienne Drapeau | France (BIS de Nantes - Midem 12-01) | 3,510 |
| MSB | Productions Gritchshow | Belgique-France (11-04) | 2,375 |
| MSB | Productions Inty | France (BIS de Nantes 12-01) | 2,300 |
| MSB | Productions Le Vent du Nord | Écosse (New Glasgow Showcase 12-01) | 2,550 |
| MSB | Productions Le Vent du Nord | Womex (11-10) | 2,404 |
| MSB | Productions Pacifique Barrette | France (11-11) | 2,335 |
| MSB | Productions Primadonna | France (BIS de Nantes - Midem 12-01) | 3,228 |
| MSB | Productions Serge Paré | États-Unis (New-York APAP 12-01) | 1,465 |
| MSB | Productions Serge Paré | France (BIS de Nantes 12-01) | 1,405 |
| MSB | Prûche libre | ECMA (11-04) | 1,030 |
| MSB | Prûche libre | France (12-03) | 1,800 |
| MSB | Prûche libre | Womex (11-10) | 2,398 |

| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|--------------|--|---|-------------------|
| MSB | PVB Productions | France (BIS de Nantes 12-01) | 1,482 |
| MSB | RADARTS | Contact Ouest (11-09) | 946 |
| MSB | RADARTS | Événements 10 | 2,306 |
| MSB | RADARTS | Ottawa (Contact ontariois 12-01) | 560 |
| MSB | RADARTS | Québec (Rideau 12-02) | 860 |
| MSB | Réseau des grands espaces | Événements 10-11 | 3,503 |
| MSB | Réseau des grands espaces | Moncton (FrancoFête 11-11) | 960 |
| MSB | Réseau des grands espaces | Ottawa (Contact ontariois 12-01) | 872 |
| MSB | Réseau des grands espaces | Québec (Rideau 12-02) | 879 |
| MSB | Réseau des grands espaces | Rimouski (ROSEQ 11-10) | 941 |
| MSB | Réseau Ontario | Contact Ouest (11-09) | 1,485 |
| MSB | Réseau Ontario | Événements 10-11 | 2,980 |
| MSB | Réseau Ontario | Granby (11-09) | 282 |
| MSB | Réseau Ontario | Moncton (FrancoFête 11-11) | 988 |
| MSB | Réseau Ontario | Québec (Rideau 12-02) | 910 |
| MSB | RIDEAU | Événements 10 | 951 |
| MSB | R-Management | France (Transmusicales 11-11) | 2,025 |
| MSB | ROSEQ | Contact ontariois (12-01) | 873 |
| MSB | ROSEQ | Contact Ouest (11-09) | 1,274 |
| MSB | ROSEQ | FICG (11-09) | 492 |
| MSB | ROSEQ | Moncton (FrancoFête 11-11) | 930 |
| MSB | ROSEQ | Québec (Rideau 12-02) | 401 |
| MSB | ROSEQ | Tadoussac (11-06) | 520 |
| MSB | ROSEQ | Tadoussac-Petite Vallée- Caraquet-Contact Ouest-FrancoFête 10 | 4,726 |
| MSB | SACEF | Roseq (11-10) | 660 |
| MSB | SACEF | Événements 10 | 2,775 |
| MSB | Société nationale de l'Acadie | BIS de Nantes (12-01) | 1,950 |
| MSB | Société nationale de l'Acadie | France (11-09) | 1,105 |
| MSB | Société nationale de l'Acadie | Québec (Rideau 12-02) | 1,243 |
| MSB | SODRAC | Bruxelles (11-06) | 2,393 |
| MSB | SODRAC | France (Midem 12-01) | 2,925 |
| MSB | Tryskell Communication | France (11-10) | 1,700 |
| Total | | | 218,998 |
| | | | |
| | | COLLECTIVE INITIATIVES PROGRAM | |
| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
| | | ACCESS TO THE QUÉBEC SCENE | |
| AQ | Conseil québécois de la musique | Gala 2012 | 20,000 |
| AQ | Coup de cœur francophone | Scène 2011 | 63,000 |
| AQ | Festival de la chanson de Tadoussac | Scène 2011 | 43,000 |
| AQ | Festival de musique émergente | Scène 2011 | 43,000 |
| AQ | Festival d'été OFF de Québec | Scène 2011 | 3,000 |
| AQ | Festival international de la chanson de Granby | Scène 2011 | 28,000 |
| AQ | FrancoFolies de Montréal | Scène 2011 | 85,000 |
| AQ | M pour Montréal | Scène 2011 | 35,000 |
| AQ | MEG | Scène 2011 | 10,000 |
| AQ | Mutek | Scène 2011 | 25,000 |
| AQ | Productions de la ChantEauFête | Scène 2011 | 18,000 |
| AQ | RIDEAU | Vitrines 2011 | 37,000 |
| AQ | ROSEQ | Vitrines 2011 | 26,000 |
| AQ | SACEF | Scène 2011 | 25,000 |
| AQ | Village en chanson de Petite-Vallée | Scène 2011 | 24,000 |
| Total | | | 485,000 |

| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|---|--|---|-------------------|
| PROFESSIONNAL SERVICES & COLLECTIVE PROMOTIONS | | | |
| PSCP | 100 Nons | Services professionnels et promotion collective | 20,000 |
| PSCP | APCM | Services professionnels et promotion collective | 50,000 |
| PSCP | CCAFCB | Perfectionnement 2011 | 10,000 |
| PSCP | Conseil culturel fransaskois | Chant'Ouest 2011 | 15,000 |
| PSCP | Conseil culturel fransaskois | Perfectionnement 2011 | 10,000 |
| PSCP | Coup de cœur francophone | Promotion collective 2011 | 10,000 |
| PSCP | Fédération culturelle de l'Île-du-Prince-Édouard | Perfectionnement 2011 | 10,000 |
| PSCP | Fédération des francophones de TNL | Perfectionnement 2011 | 10,000 |
| PSCP | Festival acadien de Caraquet | Promotion collective 2011 | 15,000 |
| PSCP | Gala de la chanson de Caraquet | Perfectionnement 2011 | 10,000 |
| PSCP | Musique NB | Perfectionnement 2011 | 10,000 |
| PSCP | RAFA | Services professionnels et promotion collective | 20,000 |
| PSCP | Société du gala albertain de la chanson | Perfectionnement 2011 | 10,000 |
| Total | | | 200,000 |
| MUSIC SHOWCASE | | | |
| MS | 9° Vague | Robitaille (Europe 11) | 12,500 |
| MS | 9° Vague | Robitaille (Europe 11-10) | 15,000 |
| MS | 9° Vague | Robitaille (France-Belgique 11-07) | 15,000 |
| MS | À l'Infini Communications | Mallet (Francofête 11) | 4,000 |
| MS | Barry Mary | Barry (ECMA 11) | 4,000 |
| MS | Belliveau George | Belliveau (Francofête 11-11) | 2,040 |
| MS | Bergeron Marie-Philippe | Bergeron (ECMA 11) | 1,676 |
| MS | Bette & Wallet | Bette & Wallet (CCN SK 11-04) | 5,000 |
| MS | Bonsound | Radio Radio (Coup de cœur 11-11) | 11,970 |
| MS | Bonsound | Radio Radio (France 11) | 15,000 |
| MS | Bonsound | Radio Radio (France-Belgique 11) | 8,414 |
| MS | Bonsound | Radio Radio (France-Belgique 11-10) | 15,000 |
| MS | Bonsound | Radio Radio (Rideau 12-02) | 2,691 |
| MS | Bonsound | Radio Radio (Spa Belgique 11-07) | 7,500 |
| MS | Campagne Annette | Campagne (Contact ontariois 12-01) | 2,675 |
| MS | Campagne Annette | Campagne (WCMA 11-10) | 2,723 |
| MS | Clément Marie-Josée | Marijosée (Contact ontariois 12-01) | 4,000 |
| MS | Clément Marie-Josée | Marijosée (Contact Ouest 11-09) | 4,000 |
| MS | Clément Marie-Josée | Marijosée (Francofête 11-11) | 4,000 |
| MS | Clément Marie-Josée | Marijosée (Rideau 12-02) | 4,000 |
| MS | Clément Marie-Josée | Marijosée (ROSEQ 12-03) | 4,000 |
| MS | Coup de cœur francophone | Bergeron (Tournée Coup de cœur 11-11) | 9,700 |
| MS | Coup de cœur francophone | Freyne, Granger, Jobin, Moquin | 5,000 |
| MS | Coup de cœur francophone | Freyne, Jobin, LeBlanc, Moquin, Toupin | 3,600 |
| MS | Coup de cœur francophone | Radio Radio (Tournée Coup de cœur 11-11) | 6,750 |
| MS | Doire Cindy | Doire (France 11-05) | 11,357 |
| MS | ECMA | Vitrines 11 | 10,000 |
| MS | Festival acadien de Caraquet | Vitrines 10 | 4,184 |
| MS | Festival de la chanson de Tadoussac | LeBlanc, Surveillantes | 2,000 |
| MS | Festival de musique émergente | Surveillantes | 1,000 |
| MS | Festival de musique émergente | Surveillantes | 5,000 |
| MS | Festival international de la chanson de Granby | Doire, Joseph Edgar, LeBlanc | 2,750 |
| MS | Festival international de la chanson de Granby | Doire, Joseph Edgar, LeBlanc | 2,000 |
| MS | Foster Tricia | Foster (Contact ontariois 12-01) | 1,872 |

| PROG | APPLICANT | ARTIST / PROJECT | AMOUNT OFFERED \$ |
|------|---------------------------|--|-------------------|
| MS | Francofête Acadie | Renault N-Radio Radio (Francofête 10) | 2,100 |
| MS | FrancoFolies de Montréal | Bergeron, LeBlanc, Toupin, Surveillantes | 3,100 |
| MS | Freynet Raphaël | Freynet (Contact Ouest 11) | 4,000 |
| MS | Freynet Raphaël | Freynet (WCMA 11-10) | 4,000 |
| MS | Freynet Raphaël | Freynet (Coup de cœur 11-11) | 3,933 |
| MS | Freynet Raphaël | Freynet RGE (Ouest 12-03) | 12,375 |
| MS | Granger Anique | Granger CCN (MB 11-09) | 5,000 |
| MS | Granger Anique | Granger (Contact Ouest 11-09) | 4,000 |
| MS | Granger Anique | Granger (Contact ontariois 12-01) | 2,303 |
| MS | Granger Anique | Granger (Coup de cœur 11-11) | 906 |
| MS | Jobin Shawn | Jobin (Contact Ouest 11-09) | 2,247 |
| MS | Jobin Shawn | Jobin (Coup de cœur 11-11) | 3,040 |
| MS | Jobin Shawn | Jobin (Francofête 11-11) | 2,833 |
| MS | KIN Musique | KIN (WCMA 11-10) | 2,967 |
| MS | Lalonde Michel | Lalonde (Contact ontariois 12-01) | 3,312 |
| MS | Lalonde Michel | Lalonde (Contact Ouest 11) | 4,000 |
| MS | LeBlanc Lisa | LeBlanc (Suisse-France 11-09) | 5,606 |
| MS | LeBlanc Lisa | LeBlanc (Contact ontariois 12-01) | 1,923 |
| MS | LeBlanc Lisa | LeBlanc (ROSEQ QC 07/09-11) | 5,600 |
| MS | Lejeune Pascal | Lejeune (Francofête 11-11) | 2,303 |
| MS | Lejeune Pascal | Lejeune (ROSEQ 12-03) | 1,383 |
| MS | Lemire Ariane Mahryke | Lemire (WCMA 11-10) | 3,561 |
| MS | Moquin Mireille | Moquin (Francofête 11-11) | 4,000 |
| MS | Moquin Mireille | Moquin (Coup de cœur 11-11) | 3,096 |
| MS | Moquin Mireille | Moquin (ROSEQ QC 11-07) | 8,075 |
| MS | MP Bergeron Créations | Bergeron (Coup de cœur ouest 11-11) | 13,397 |
| MS | MP Bergeron Créations | Bergeron (ROSEQ QC 11-08) | 5,600 |
| MS | Muipatayi David | ZPN (Contact Ouest 11-09) | 4,000 |
| MS | Poirier Marc Joseph Edgar | Joseph Edgar (FIGC 11-09) | 1,271 |
| MS | Poirier Marc Joseph Edgar | Joseph Edgar (France 11-08) | 12,950 |
| MS | Poirier Marc Joseph Edgar | Joseph Edgar (Francofête 11-11) | 3,752 |
| MS | Poirier Marc Joseph Edgar | Joseph Edgar (ROSEQ 11-10) | 2,838 |
| MS | Poirier Marc Joseph Edgar | Joseph Edgar (Suisse-France 11-09) | 5,606 |
| MS | Productions Gam | Boudreau Lina | 4,000 |
| MS | Productions Koonacky | Léger (Maritimes 12-03) | 16,800 |
| MS | Productions Phonolite | Mao (Gala des Prix Trille Or 11) | 819 |
| MS | Prûche libre | Vishtèn (USA 11-07) | 15,000 |
| MS | Prûche libre | Vishtèn (USA 11-10) | 11,846 |
| MS | RADARTS | Événement (11-11) | 25,000 |
| MS | RADARTS | Gallant (Maritimes 11) | 20,000 |
| MS | RADARTS | Léger (Maritimes 12-03) | 6,750 |
| MS | RADARTS | Surveillantes (Maritimes 11-09) | 4,750 |
| MS | Renault Nathalie | Renault (Contact Ouest 11) | 4,000 |
| MS | Réseau des grands espaces | Événement 11-12 | 20,000 |
| MS | Réseau des grands espaces | Freynet (Ouest 12-03) | 3,750 |
| MS | Réseau Ontario | Bergeron (Ontario 10) | 1,320 |
| MS | Réseau Ontario | Événement 12 (Contact ontariois) | 25,000 |
| MS | Réseau Ontario | Robitaille (Ontario 10) | 2,100 |
| MS | Réseau Ontario | Surveillantes (ON 11-10) | 4,250 |
| MS | RIDEAU | Marijosée-ROA-Surveillantes | 5,000 |
| MS | ROSEQ | Bergeron (QC 11-08) | 2,850 |
| MS | ROSEQ | LeBlanc (QC 11-07) | 2,850 |

| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
|--------------|---|---|-------------------|
| MS | ROSEQ | Moquin (QC 11-07) | 2,850 |
| MS | ROSEQ | Surveillantes (QC 11-07) | 3,150 |
| MS | Roy Daniel | ROA (Rideau 12-02) | 4,000 |
| MS | Roy Daniel | ROA (Vitrine Midem 12-01) | 7,500 |
| MS | Roy Daniel | ROA (Contact Ouest 11) | 4,000 |
| MS | Roy Daniel | ROA (Francofête 11-11) | 4,000 |
| MS | Surveillantes | Surveillantes (Châlon Marquant France 11-09) | 7,500 |
| MS | Surveillantes | Surveillantes (RADARTS -Maritimes 11-09) | 20,050 |
| MS | Surveillantes | Surveillantes (ROSEQ 11-07) | 13,900 |
| MS | Surveillantes | Surveillantes (ON 11-10) | 10,760 |
| MS | Surveillantes | Surveillantes (Rideau 12-02) | 4,000 |
| MS | Surveillantes | Surveillantes (Suisse-France 11) | 12,500 |
| MS | Surveillantes | Surveillantes (WCMA 11-10) | 4,000 |
| MS | Toupin Geneviève | Toupin (France 11) | 8,934 |
| MS | Toupin Geneviève | Toupin (L'Estival 11-09) | 4,485 |
| MS | Toupin Geneviève | Toupin (Montauban 11-12) | 7,500 |
| MS | Village en chanson de Petite-Vallée | Bergeron, Doire, Foster, LeBlanc, Surveillantes | 4,775 |
| MS | WCMA | Événement (11-10) | 10,000 |
| Total | | | 665,468 |
| | | | |
| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
| | INTERNATIONAL MARKET DEVELOPMENT | | |
| IMD | Disques Effendi | Promotion collective (Jazzahead 12) | 17,000 |
| IMD | Festival de musique émergente | Vitrines (Bourges 12) | 18,000 |
| IMD | Festival de musique émergente | Vitrines (Trans et TGV Generiq 11) | 15,000 |
| IMD | FrancoFolies de Montréal | Vitrines (Montréal 12) | 25,000 |
| IMD | Lequabel Éditions (Québec) | Promotion collective Loenligne 12 | 10,000 |
| IMD | M pour Montréal | Vitrines (M sur la route) | 10,000 |
| IMD | M pour Montréal | Vitrines (Europe-USA-Canada 12) | 25,000 |
| IMD | MUSICACTION (BIS de Nantes) | Promotion collective (Bis de Nantes 12) | 17,000 |
| IMD | Productions Virago | Vitrines (Albi 12) | 30,000 |
| IMD | Productions Virago | Vitrines (Spa 12) | 35,000 |
| IMD | Société nationale de l'Acadie | Vitrines (Festival interceltique de Lorient 12) | 20,000 |
| IMD | Société nationale de l'Acadie | Vitrines (Festival Pully-Lavaux 12) | 10,000 |
| IMD | Société pour la promotion de la danse traditionnelle québécoise | Vitrines (Montréal 12) | 15,000 |
| IMD | Tryskell Communication | Vitrines (L'Estival de St-Germain en Laye 12) | 20,000 |
| Total | | | 267,000 |
| | | | |
| PROG | APPLICANT | ARTIST/PROJECT | AMOUNT OFFERED \$ |
| | DIGITAL MARKET DEVELOPMENT | | |
| DMD | Ad Litteram | Livetoune | 50,000 |
| DMD | APCM | Guichet unique | 29,411 |
| DMD | Entreprises Neken | Viinyl | 50,000 |
| DMD | Fidelio Musique | Pro Studios masters | 40,000 |
| DMD | Groupe Archambault | ZIK | 35,000 |
| DMD | Matrice web | Palmarès mobile | 40,000 |
| DMD | Monumental Technologies | Plateforme mobile Merchlar | 20,000 |
| DMD | Monumental Technologies | Plateforme mobile Merchlar | 50,000 |
| DMD | Sitezoogle | Bandzoogle Franco | 50,000 |
| DMD | Sonographe | Sonographe | 40,000 |
| Total | | | 404,411 |
| | | | |
| | | | 9,191,199 |

2011-2012 FINANCIAL STATEMENTS

LA FONDATION MUSICACTION

FINANCIAL STATEMENTS

MARCH 31, 2012

LA FONDATION MUSICACTION

FINANCIAL STATEMENTS

MARCH 31, 2012

SUMMARY

| | Page |
|-------------------------------------|-------------|
| INDEPENDENT AUDITOR'S REPORT | 1 |
| STATEMENTS OF EARNINGS | 2 |
| STATEMENTS OF CHANGES IN NET ASSETS | 3 |
| BALANCE SHEETS | 4 |
| STATEMENTS OF CASH FLOWS | 5 |
| NOTES TO THE FINANCIAL STATEMENTS | 6 – 11 |
| COMPLEMENTARY FINANCIAL INFORMATION | 12 |

INDEPENDENT AUDITOR'S REPORT

To the Directors of La Fondation MUSICACTION

We have audited the accompanying financial statements of La Fondation MUSICACTION, which comprise the balance sheet as at March 31, 2012, and the statements of earnings, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of La Fondation MUSICACTION as at March 31, 2012 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Other matter

The financial statements of La Fondation MUSICACTION for the year ended March 31, 2011 were audited by another auditor who expressed an unmodified opinion on those statements on June 13, 2011.

Beaulieu Caron Inc⁽¹⁾

Montreal
June 18, 2012

Monique Beaulieu, CPA Auditor, CGA,⁽¹⁾

LA FONDATION MUSICACTION
STATEMENTS OF EARNINGS
FOR THE YEAR ENDED MARCH 31, 2012

2

| | 2012 | 2011 |
|---|-------------------|--------------------|
| REVENUE | | |
| CONTRIBUTIONS | | |
| CANADA MUSIC FUND | | |
| New Musical Works | \$ 4,661,040 | \$ 4,765,315 |
| Collective Initiatives | 393,847 | 500,639 |
| Collective Initiatives – Music Showcase | 759,309 | 589,869 |
| International market development | 253,396 | 200,000 |
| Digital market development | 362,500 | 309,104 |
| Contributions from commercial radio broadcasters | | |
| Licence renewals | 551,582 | 837,200 |
| First Licence term | 390,062 | 397,987 |
| Transfer of ownership | 794,507 | 352,348 |
| Contributions from satellite radio broadcasters | | |
| First Licence term | 673,793 | 420,000 |
| Interest | <u>114,455</u> | <u>99,471</u> |
| | 8,954,491 | 8,471,933 |
| OPERATING EXPENSES | | |
| Financial contributions (Schedule 1) | 7,662,932 | 7,491,505 |
| Administrative and financing expenses (Schedule 2) | <u>883,222</u> | <u>1,005,643</u> |
| | 8,546,154 | 8,497,148 |
| EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES BEFORE AMORTIZATION | | |
| | 408,337 | (25,215) |
| Amortization of capital assets | 36,543 | 39,658 |
| Amortization of intangible assets | <u>29,883</u> | <u>22,810</u> |
| | 66,426 | 62,468 |
| EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES | \$ 341,911 | \$ (87,683) |

The accompanying notes are an integral part of these financial statements.

LA FONDATION MUSICACTION
STATEMENTS OF CHANGES IN NET ASSETS
FOR THE YEAR ENDED MARCH 31, 2012

3

| | 2012 | 2011 |
|--|---------------------|---------------------|
| UNRESTRICTED NET ASSETS | | |
| BALANCE - BEGINNING OF YEAR | \$ 4,213,181 | \$ 3,970,593 |
| EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES | 341,911 | (87,683) |
| Internally restricted | <u>(727,855)</u> | <u>330,271</u> |
| BALANCE - END OF YEAR | \$ 3,827,237 | \$ 4,213,181 |
| INTERNAL RESTRICTED NET ASSETS (note 9) | | |
| BALANCE - BEGINNING OF YEAR | \$ 3,135,773 | \$ 3,466,044 |
| Internally restricted | <u>727,855</u> | <u>(330,271)</u> |
| BALANCE - END OF YEAR | \$ 3,863,628 | \$ 3,135,773 |

LA FONDATION MUSICACTION**BALANCE SHEETS****AS AT MARCH 31, 2012****4**

| | 2012 | 2011 |
|--|-----------------|-----------------|
| ASSETS | | |
| CURRENT | | |
| Cash | \$ 64,272 | \$ 187,155 |
| Demand deposit, 1%, maturing August 23, 2012 | 950,000 | 2,500,000 |
| Demand deposit, 1.20%, maturing December 22, 2012 | 500,000 | - |
| Accounts receivable (note 5) | 1,148,349 | 1,187,734 |
| Prepaid expenses | 12,725 | 14,731 |
| | <hr/> | <hr/> |
| | 2,675,346 | 3,889,620 |
| TERM DEPOSITS , Interest rates ranging from 1.60% and 1.98%, maturing on July and December 2013 | 4,500,000 | 3,000,000 |
| CAPITAL ASSESTS (note 6) | 544,077 | 563,026 |
| INTANGIBLE ASSETS (note 7) | <hr/> 67,101 | <hr/> 94,562 |
| | <hr/> | <hr/> |
| | \$ 7,786,524 | \$ 7,547,208 |
| LIABILITIES | | |
| CURRENT | | |
| Accounts payable and accrued liabilities | \$ 95,659 | \$ 198,254 |
| NET ASSETS (note 8) | | |
| Unrestricted net assets | 3,827,237 | 4,213,181 |
| Internally restricted net assets (note 9) | <hr/> 3,863,628 | <hr/> 3,135,773 |
| | <hr/> | <hr/> |
| | 7,690,865 | 7,348,954 |
| | <hr/> | <hr/> |
| | \$ 7,786,524 | \$ 7,547,208 |

APPROVED ON BEHALF OF THE BOARD

Pierre Rodrigue
President

Solange Drouin
Treasurer

The accompanying notes are an integral part of these financial statements.

LA FONDATION MUSICACTION
STATEMENTS OF CASH FLOWS
FOR THE YEAR ENDED MARCH 31, 2012

5

| | 2012 | 2011 |
|--|----------------------------|----------------------------|
| OPERATING ACTIVITIES | | |
| Contributions received from the CANADA MUSIC FUND | \$ 6,469,485 | \$ 6,174,287 |
| Contributions received from radio broadcasters | 2,409,944 | 2,007,535 |
| Administration fees received from FONDS RADIOSTAR | 35,000 | 35,000 |
| Interest received | 104,622 | 93,610 |
| Sales taxes received (paid) | <u>9,424</u> | <u>(11,696)</u> |
| | <u>9,028,475</u> | <u>8,298,736</u> |
| Financial contributions paid | 7,662,932 | 7,491,505 |
| Purchase of goods and services paid | 234,217 | 313,792 |
| Employee compensation paid | 784,192 | 669,671 |
| Interest paid | <u>-</u> | <u>1,832</u> |
| | <u>8,681,341</u> | <u>8,476,800</u> |
| | <u>347,134</u> | <u>(178,064)</u> |
| INVESTMENT ACTIVITIES | | |
| Purchase of property, plant and equipment | (17,595) | (11,747) |
| Purchase of other assets | (2,422) | (64,153) |
| Acquisition of term deposits | <u>(2,000,000)</u> | <u>1,000,000</u> |
| | <u>(2,020,017)</u> | <u>924,100</u> |
| FINANCING ACTIVITY | | |
| Repayment of long-term debt | <u>-</u> | <u>(92,146)</u> |
| INCREASE (DECREASE) IN CASH | (1,672,883) | 653,890 |
| CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR | <u>2,687,155</u> | 2,033,265 |
| CASH AND CASH EQUIVALENTS - END OF YEAR (note 10) | <u>\$ 1,014,272</u> | <u>\$ 2,687,155</u> |

The accompanying notes are an integral part of these financial statements.

LA FONDATION MUSICACTION**NOTES TO THE FINANCIAL STATEMENTS****MARCH 31, 2012****6****1. STATUTES AND PURPOSE OF THE ORGANIZATION**

La Fondation MUSICACTION was incorporated on September 9, 1985, as a non-profit organization without share capital, pursuant to Part II of the *Canada Business Corporations Act*.

La Fondation MUSICACTION is a non-profit organization whose objective is to assist in the promotion, managing, production, and marketing of sound recordings and video-clips in Canada or in foreign markets. To this end, La Fondation MUSICACTION offers financial contribution programs that are available to artists, record companies producers, publishers, managers, and distributors, and to Canadian authors and composers, as well as to associations.

Pursuant to the *Income Tax Act* (Canada) and the *Taxation Act* (Quebec), La Fondation MUSICACTION is classified as a non-profit organization, and therefore, is not subject to income taxes.

2. FUNDING OF THE ORGANIZATION

On April 19, 2010, two contribution agreements were signed between the Department of Canadian Heritage and La Fondation MUSICACTION for the administration of the Canada Music Fund and, more specifically, two programs entitled New Musical Works and Collective Initiatives. These agreements provide for the following annual contributions of \$4,178,790 for each of the years ended March 31, 2011 to 2015 and the following annual contributions for the Collective Initiatives program: \$1,599,612 for each of the years ended March 31, 2011 to 2013 and \$1,009,743 for of the years ended March 31, 2014 to 2015. The cumulative contributions received during the year amounted to \$ 4,661,040 (\$ 4,765,315 in 2011) for the New Musical Works Program and \$ 1,769,052 (\$ 1,599,612 in 2011) for the Collective Initiatives program. Under these agreements, a maximum of 13.5% of the contributions may be allocated to administrative and communication expenses, audit fees and assessment expenses incurred by La Fondation MUSICACTION.

3. SIGNIFICANT ACCOUNTING POLICIES

The financial statements were presented in accordance with Canadian generally accepted accounting principles and include the following significant accounting policies.

Financial instruments

La Fondation MUSICACTION applies the recommendations of section 3861, Financial instruments – disclosure and presentation in the CICA Handbook according to which the following accounting treatments have been adopted:

Assets or liabilities held-for-trading

Financial instruments classified as assets or liabilities held for trading are recorded at their fair value on each balance sheet date, and any change in their fair value is recorded in the statement of earnings for the period during which these changes occurred.

3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments held until maturity

Financial instruments classified as investments held until maturity are accounted for at amortized cost using the effective interest rate method. Interest income is included in the earnings statements throughout the anticipated duration of the investment.

Revenue recognition

La Fondation MUSICACTION uses the deferral method of accounting for all contributions. Contributions originating from the Canada Music Fund are accounted for based on financial contributions granted, while contributions from radio broadcasters are accounted for using the cash basis of accounting, with the exception of products for which a firm commitment has been given.

Contributions from radio broadcasters are an express underlying condition for obtaining and renewing their broadcast licences with the Canadian Radio-television and Telecommunications Commission (CRTC). In addition, in the case of transactions involving the acquisition of radio broadcasting companies, the CRTC specifically demands that the acquiring party make contributions to agencies that are dedicated to the development of Canadian talent. La Fondation MUSICACTION benefits from a portion of these contributions, which have been accounted for as transfers of ownership.

Financial contributions

All of the programs offered by La Fondation MUSICACTION are in the form of financial contributions and are accounted for as expenses when they have been fully allocated.

Property, plant and equipment

Property, plant and equipment are recorded at original cost. Amortization is calculated using the straight-line method based on the following periods:

| | |
|--------------------------------|----------|
| Condominium | 25 years |
| Furniture and office equipment | 7 years |
| Computer equipment | 4 years |
| Photocopier | 7 years |
| Telephone equipment | 10 years |

Intangible assets

Intangible assets are recorded at historical cost. Their amortization is calculated using the straight-line method over a four-year period.

LA FONDATION MUSICACTION**NOTES TO THE FINANCIAL STATEMENTS****MARCH 31, 2012****8****3. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)****Contributed services**

Members of La Fondation MUSICACTION's Board of Directors attend Board meetings without compensation. The value of the time donated by these directors is not recorded in the financial statements, because it would be difficult to measure its fair value.

Cash and cash equivalents

For cash flow purposes, La Fondation MUSICACTION chooses to present cash and demand deposits for which the maturity date does not exceed three months from the date of acquisition and which are recognized at fair value.

Use of estimates

The preparation of the financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses recorded during the year. Actual results may differ from those estimates and assumptions.

4. CAPITAL DISCLOSURES

With respect to its capital management, La Fondation MUSICACTION's objective is to preserve its ability to continue its operations in order to continue to comply with its purpose as described in Note 1, taking into account its financial resources which allow it to meet its remaining commitments and to pay financial contributions to new projects submitted.

Except for the fact that a maximum of 13.5% of the contributions may be allocated to administrative, communication, audit and assessment expenses, La Fondation MUSICACTION, under outside rules, is not subject to capital requirements.

5. ACCOUNTS RECEIVABLE

| | 2012 | 2011 |
|---|---------------------|---------------------|
| Contributions – Department of Canadian Heritage | \$ 1,084,166 | \$ 1,123,559 |
| Accrued interest | 63,147 | 53,314 |
| Sales taxes | 1,036 | 10,461 |
| Other | - | 400 |
| | \$ 1,148,349 | \$ 1,187,734 |

LA FONDATION MUSICACTION
NOTES TO THE FINANCIAL STATEMENTS
MARCH 31, 2012

9

6. CAPITAL ASSETS

| | <u>Cost</u> | <u>Accumulated amortization</u> | <u>2012 Net book value</u> | <u>2011 Net book value</u> |
|--------------------------------|-------------------|---------------------------------|----------------------------|----------------------------|
| Land | \$ 83,447 | \$ - | \$ 83,447 | \$ 83,447 |
| Condominium | 565,650 | 130,853 | 434,797 | 443,608 |
| Furniture and office equipment | 125,016 | 115,611 | 9,405 | 15,784 |
| Computer equipment | 69,756 | 53,803 | 15,953 | 19,158 |
| Photocopier | 12,638 | 12,638 | - | 454 |
| Telephone equipment | 18,068 | 17,593 | 475 | 575 |
| | <u>\$ 874,575</u> | <u>\$ 330,498</u> | <u>\$ 544,077</u> | <u>\$ 563,026</u> |

7. INTANGIBLE ASSETS

| | <u>Cost</u> | <u>Accumulated amortization</u> | <u>2012 Net book value</u> | <u>2011 Net book value</u> |
|----------------------------|-------------------|---------------------------------|----------------------------|----------------------------|
| Online registration system | \$ 98,506 | \$ 43,381 | \$ 55,125 | \$ 77,264 |
| Website | 21,288 | 9,312 | 11,976 | 17,298 |
| | <u>\$ 119,794</u> | <u>\$ 52,693</u> | <u>\$ 67,101</u> | <u>\$ 94,562</u> |

8. NET ASSETS

The balance of net assets is mainly the result of the accumulation of the contributions from radio broadcasters, loan repayments, and other revenue.

9. INTERNALLY RESTRICTED NET ASSETS

The Board of Directors allocated net assets in the amount of \$3,863,628 (2011: \$3,135,773) in order to cover the payment of commitments related to financial contributions for which La Fondation MUSICACTION was committed as at March 31, 2012, and to provide for administrative expenses related to monitoring and settling these commitments estimated at a maximum of 13.5%.

LA FONDATION MUSICACTION**NOTES TO THE FINANCIAL STATEMENTS****MARCH 31, 2012****10****10. CASH AND CASH EQUIVALENTS, END OF YEAR**

| | 2012 | 2011 |
|----------------|----------------------------|----------------------------|
| Cash | \$ 64,272 | \$ 187,155 |
| Demand deposit | 950,000 | 2,500,000 |
| | \$ <u>1,014,272</u> | \$ <u>2,687,155</u> |

11. RELATED PARTY TRANSACTIONS

During 2012, La Fondation MUSICACTION paid financial contributions to related enterprises totalling \$353,736 (\$470,040 in 2011). The parties are related owing the fact that their representatives are directors of the organization. These related enterprises satisfy all of the criteria established by La Fondation MUSICACTION, and as such, they do not benefit from any special status or privilege because of their representation on the Board of Directors.

Management declares that these transactions were concluded under the same terms and conditions as transactions with other applicants, and they are valued at the exchange amount.

12. COMMITMENTS**Financial contributions**

As at March 31, 2012, La Fondation MUSICACTION is contractually committed to advance funds totalling \$3,342,038 (\$2,712,444 in 2011). Of this amount, a portion of \$218,664 (\$86,069 in 2011) represents commitments to related enterprises. In order to realize its commitments, La Fondation MUSICACTION will incur administrative expenses of a maximum of 13.5%.

13. FINANCIAL INSTRUMENTS**Fair value**

The carrying amount of financial instruments is equivalent to their fair value because of their short-term nature.

13. FINANCIAL INSTRUMENTS (CONTINUED)**Credit, liquidity and cash flow risks**

La Fondation MUSICACTION recorded contributions receivable from Canadian Heritage on March 31, 2012. They were received shortly after the end of the year. During the year, all the contributions provided for in agreements with Canadian Heritage were received.

However, these agreements provide that any payment made under these agreements be subject to the allocation of funds by the Parliament of Canada and the maintenance of current and future budget levels for programs.

The federal government may, at its discretion, reduce the funding or cancel these agreements after giving La Fondation MUSICACTION a 90-day notice. Should the funding end, La Fondation MUSICACTION shall be reimbursed for all costs incurred up to the effective date of the advance notice, subject to the terms and condition of the agreements.

In such a case, La Fondation MUSICACTION could be subject to the above-mentioned risks.

Market risk

The market risk related to investments is minimal since these assets are invested in bank deposits.

14. PENSION PLAN

La Fondation MUSICACTION has a defined contribution pension plan providing pension benefits to its employees with at least three months of service. Contributions to the pension plan represent 7% of the basic salary and are subject to the employee's voluntary contribution of 3.5%. The pension plan costs of \$41,730 (\$34,517 in 2011) are included in salary expenses in the statements of earnings.

15. COMPARATIVE FIGURES

Certain figures for the prior year have been reclassified to make their presentation identical to that adopted in the current year.

LA FONDATION MUSICACTION**COMPLEMENTARY FINANCIAL INFORMATION****FOR THE YEAR ENDED MARCH 31, 2012****12****SCHEDULE 1 – FINANCIAL CONTRIBUTIONS**

| | 2012 | 2011 |
|--|----------------------------|----------------------------|
| New Musical Words | \$ 5,793,912 | \$ 5,702,075 |
| Collective Initiatives | 626,250 | 803,248 |
| Collective Initiative – Music Showcase | 709,770 | 545,807 |
| International market development | 219,370 | 173,000 |
| Digital market development | <u>313,630</u> | <u>267,375</u> |
| | <u><u>\$ 7,662,932</u></u> | <u><u>\$ 7,491,505</u></u> |

SCHEDULE 2 – ADMINISTRATIVE AND FINANCING EXPENSES

| | | |
|-----------------------------------|--------------------------|----------------------------|
| Salaries and fringe benefits | \$ 764,858 | \$ 711,172 |
| Fees – administrative support | 19,785 | 25,402 |
| Consulting fees | (20,780) | 173,744 |
| Audit fees | 26,650 | 5,700 |
| Communications | 28,390 | 18,139 |
| Committees and tours | 41,403 | 39,033 |
| Insurance | 9,348 | 10,285 |
| Maintenance and repairs | 9,963 | 2,924 |
| Electricity | 4,691 | 4,739 |
| Condominium fees | 4,500 | 4,250 |
| Furniture and office expenses | 16,525 | 24,552 |
| Property taxes | 3,724 | 3,211 |
| Courier and postage | 2,989 | 3,208 |
| Telecommunications | 6,176 | 12,452 |
| Interest on long-term debt | - | 1,832 |
| | 918,222 | 1,040,643 |
| Management fees – FONDS RADIOSTAR | <u>(35,000)</u> | <u>(35,000)</u> |
| | <u>\$ 883,222</u> | <u>\$ 1,005,643</u> |